

Flexible Working Arrangements, Collaboration, ICT and Innovation

A Panel Data Analysis

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Disclaimer

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Outline

- Motivation
- Data
- Methodology
- Model application
- Summary of findings

Motivation

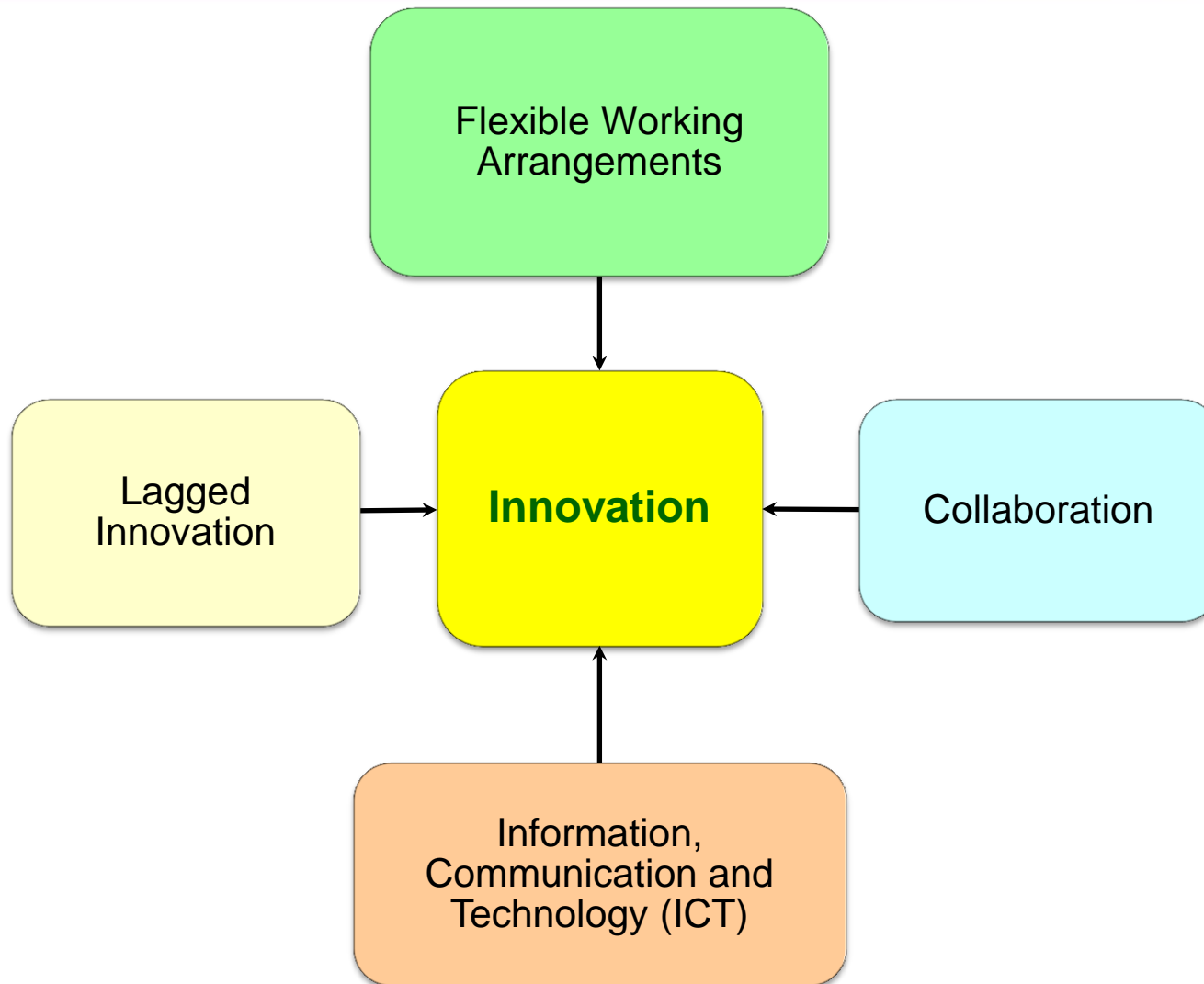
- Capability building in longitudinal analysis
- Exploration of the longitudinal aspect of the Business Longitudinal Database (BLD)
- Examining an important topic which has received little empirical attention
- Extending the previous ABS cross-sectional analyses to the longitudinal front

- 2007-2008, 2008-2009, and 2009-2010 waves of the BLD
(Business Characteristics Survey is the instrument)
- Small and medium-sized enterprises (SMEs)

More descriptive statistics available at:

- ABS “*Summary of IT Use and Innovation in Australian Business*”, 2010–11, cat. no. 8166.0
- ABS “*Selected Characteristics of Australian Business*”, 2010–11, cat. no. 8167.0
- ABS “*Microdata: Business Longitudinal Database*”, 2004-05 to 2009-10, cat. no. 8168.0.55.001
- ABS “*Technical Manual: Business Longitudinal Database, CURF*”, 2004-05 to 2009-10, cat. no. 8168.0.55.002

Key relationships being investigated



Definition

Innovation:

- The definition of innovation follows the Oslo manual:
“The implementation of a new or significantly improved product (good or service), or process, a new marketing method, or a new organisational method in business practices, workplace organisation or external relations.”

(OECD, 2005, p. 46)

- Four types of Innovation:
 - New Goods and Services
 - New Operational Processes
 - New Organisational/Managerial Processes
 - New Marketing Methods





Flexible Working Arrangements

- Flexible hours
 - Flexible work hours
 - Selection of own roster or shifts
- Flexible leave
 - Ability to buy or cash out extra leave, or take LWOP
 - Paid parental leave
 - Flexible use of personal sick, unpaid, or compassionate leave
- Flexible Job
 - Job sharing
- Flexible Location
 - Ability for staff to work from home



Methodology

$$y = mx + b$$

(x_2, y_2)

x-axis

Five models were implemented:

1. The Pooled Model
2. The Standard Random Effects (RE) Model
3. The Correlated (Mundlak/Chamberlain) RE Model
4. The Standard Dynamic Probit Model
5. The Dynamic RE Probit (Wooldridge) Model

Generalised Model

The overall model:

$$y_{it}^* = \rho y_{i,t-1} + x_{it}\beta + v_{it} \quad (y_{it} = 1 \text{ } [y_{it}^* > 0])$$

$$v_{it} = c_i + u_{it}$$

$$c_i \mid z_i, y_{i0} \sim N(\xi_0 + \xi_1 y_{i0} + \xi_2 z_i; \sigma_c^2)$$

- *True state dependence is implied by $\rho \neq 0$*
- *Effect of the initial values by ξ_1*
- *Heterogeneity by c_i*
- *Correlation of the individual effects with the regressors by ξ_2*

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$$\begin{aligned} y_{it}^* &= \rho y_{i,t-1} + x_{it}\beta + v_{it} \\ v_{it} &= c_i + u_{it} \\ c_i | z_i, y_{i0} &\sim N(\xi_0 + \xi_1 y_{i0} + \xi_2 z_i; \sigma_c^2) \end{aligned}$$

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Methodology

	Model 1	Model 2	Model 3	Model 4	Model 5
Treatment of unobserved heterogeneity (α_i)	Ignored; panel-robust standard errors are computed instead.	Treated as a random variable with a specified distribution.	Treated as a random variable with a specified distribution.	Ignored; panel-robust standard errors are computed instead.	Treated as a random variable with a specified distribution.
Inclusion of lag effects	Not included.	Not included.	Not included.	Included (first lag).	Included (first lag).
Allowance for correlation between α_i and covariates	Not Applicable.	Assumes independence.	Allows for correlation between α_i and the covariates.	Not Applicable.	Similar to model 3 but it also includes the correlation between α_i and the initial conditions.
Disadvantage	<ul style="list-style-type: none"> • Advantages vs. Disadvantages • Trade-off between flexibility and complexity • The complexity and computation power for some of the models 				
		specific effects.			
Advantage	The model is relatively simple to use and implement. No need for distributional assumptions of the firm-specific effects.	The model is relatively simple and it makes direct allowance for individual-specific effects.	Similar to model 2. The model also allows for correlation between α_i and the regressors.	Similar to model 1 but it also includes lag effects.	Similar to model 3 but it also includes lag effects.
Complexity (implementation and interpretation)*	1	3	4	2	5

* = Relative complexity across the five models, with ranking of 1 standing for the least complex model, while 5 for the most complex

Application

Application

Regression Results for the five models for innovation

Variables	Model 1 Pooled Coefficient	Model 2 Standard RE Coefficient	Model 3 Mundlak Coefficient	Model 4 Dynamic Coefficient	Model 5 Dynamic RE Coefficient
Innovation (t-1)				1.076 ***	0.423 ***
Innovation (t=0)					0.746 ***
Industry (<i>Manufacturing</i>)	... ..	... ..	... ..	... ..	... ..
Size (<i>Very Small</i>)					
<i>Small</i>	0.052	0.135	0.036	0.040	0.052
<i>Average</i>	0.140 **	0.323 ***	0.124	0.104 **	0.092
Flexible Work Hours	0.239 ***	0.326 ***	0.259 ***	0.218 ***	0.249 ***
Flexible Leave	0.186 ***	0.201 ***	0.025	0.131 ***	0.015
Job Sharing	0.184 ***	0.189 **	0.099	0.174 ***	0.108
Working from Home	0.085	0.119 *	0.032	0.066	0.025
Competition (<i>No competition</i>)					
<i>Minimal</i>	0.142	0.183	-0.015	0.121	0.016
<i>Moderate or Strong</i>	0.270 ***	0.276 **	-0.073	0.188 **	-0.040
ICT Intensity (<i>Most Intense</i>)					
<i>Low</i>	-0.556 ***	-0.689 ***	-0.170	-0.364 ***	-0.128
<i>Moderate</i>	-0.522 ***	-0.638 ***	-0.043	-0.344 ***	-0.038
<i>High</i>	-0.344 ***	-0.390 ***	-0.140	-0.221 ***	-0.094
Market Location (<i>Only Local</i>)					
Only Overseas	-0.456 **	-0.779 **	-0.823 ***	-0.420 **	-0.594 **
Both local and overseas	0.232 ***	0.328 ***	0.240 ***	0.176 ***	0.172 **
Financial Year (<i>2007/2008</i>)					
2008/2009	-0.232 ***	-0.340 ***	-0.313 ***	-0.359 ***	-0.333 ***
2009/2010	-0.167 ***	-0.241 ***	-0.216 ***	-0.193 ***	-0.205 ***
Collaboration	0.394 ***	0.502 ***	0.339 ***	0.337 ***	0.324 ***
Intercept	-0.063	-0.019	-0.164	-0.554 ***	-0.672 ***
Group Means					
Flexible Hours			0.132		0.027
Flexible Leave			0.389 ***		0.262 **
Job Sharing			0.254		0.153
Working from Home			0.111		0.103
Competition (<i>No competition</i>)					
<i>Minimal</i>			0.217		0.109
<i>Moderate or Strong</i>			0.598 **		0.359 *
ICT Intensity (<i>Most intense</i>)					
<i>Low</i>			-0.880 **		-0.461
<i>Moderate</i>			-0.915 ***		-0.506 ***
<i>High</i>			-0.603 ***		-0.352 **
Collaboration			0.391 **		0.172
Log Likelihood	-3370.4	-3078.8	-3029.8	-2971.4	-2898.3
AIC	6798.9	6217.6	6139.6	6002.9	5880.7
BIC	6990.5	6415.8	6404.0	6201.1	6158.2
Sigma		1.135	1.154		0.768
rho		0.563***	0.571***		0.371***
Observations (n)	5481	5481	5481	5481	5481

*** = significant at the 0.01 level; ** = significant at the 0.05 level ; * = Significant at the 0.10 level.

Regression results for the five models for innovation

Variables	Model 1 Pooled		Model 2 Standard RE		Model 3 Mundlak		Model 4 Dynamic		Model 5 Dynamic RE	
	Coefficient		Coefficient		Coefficient		Coefficient		Coefficient	
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Average Partial Effects (APEs)

statistics for informed
decision making

	<i>Model 1</i>		<i>Model 2</i>		<i>Model 3</i>		<i>Model 4</i>		<i>Model 5</i>	
<i>Variables*</i>	<i>Pooled</i>		<i>Standard RE</i>		<i>Mundlak</i>		<i>Dynamic</i>		<i>Dynamic RE</i>	
Innovation (t-1)	...	...	...	...	...	...	0.380	(0.015)	0.113	(0.025)
Collaboration	0.138	(0.020)	0.119	(0.018)	0.165	(0.028)	0.104	(0.016)	0.126	(0.025)
Flexible working arrangements										
Flexible work hours	0.085	(0.017)	0.079	(0.016)	0.091	(0.027)	0.068	(0.014)	0.071	(0.023)
Flexible leave	0.066	(0.017)	0.048	(0.016)	0.096	(0.025)	0.041	(0.014)	0.071	(0.024)
Job sharing	0.064	(0.022)	0.045	(0.020)	0.080	(0.034)	0.053	(0.018)	0.066	(0.029)
Working from home	0.030	(0.019)	0.029	(0.017)	0.033	(0.026)	0.020	(0.014)	0.032	(0.022)
ICT intensity**										
Low	-0.204	(0.040)	-0.170	(0.036)	-0.250	(0.074)	-0.116	(0.033)	-0.156	(0.064)
Moderate	-0.191	(0.020)	-0.157	(0.019)	-0.229	(0.025)	-0.110	(0.016)	-0.144	(0.022)
High	-0.126	(0.025)	-0.095	(0.023)	-0.177	(0.038)	-0.070	(0.020)	-0.118	(0.033)

* = Overall Innovation being the dependent variable

** = Comparative to the most intense ICT intensity

Standard Errors included in brackets (computed using bootstrapping with 200 replications)

Selected results for different types of innovation[#]

Variables	Goods & Services		Organisational		Operational		Marketing	
	Coefficient		Coefficient		Coefficient		Coefficient	
Innovation (t-1)	0.371	***	0.482	***	0.541	***	0.447	***
Innovation (t=0)	0.961	***	0.637	***	0.672	***	0.528	***
Flexible Work Hours	0.164	**	0.110		0.252	***	0.142	*
Flexible Leave	0.036		0.092		0.036		0.068	
Job Sharing	0.130		0.245	***	0.169	*	0.246	***
Working from Home	0.134		0.068		-0.006		0.001	
Collaboration	0.283	***	0.294	***	0.279	***	0.168	**
Group Means								
Flexible Hours	0.009		0.131		-0.059		0.088	
Flexible Leave	0.046		0.276	***	0.330	***	-0.001	
Job Sharing	0.029		-0.094		0.103		0.002	
Working from Home	-0.014		0.101		0.066		0.099	
ICT Intensity (<i>Most Intense</i>)								
<i>Low</i>	-0.332		-0.284		-0.353		-0.985	***
<i>Moderate</i>	-0.511	***	-0.352	***	-0.288	**	-0.529	***
<i>High</i>	-0.187		-0.130		-0.269	*	-0.083	
Collaboration	0.225	*	0.048		0.311	***	0.333	***
Log Likelihood	-2640.8		-2707.6		-2594.4		-2562.9	
AIC	5365.5		5499.1		5272.8		5209.8	
BIC	5643.1		5776.7		5550.4		5487.4	
Sigma	0.868		0.616		0.688		0.688	
rho	0.430	***	0.275	***	0.321	***	0.321	***
Observations (n)	5481		5481		5481		5481	

*** = significant at the 0.01 level; ** = significant at the 0.05 level; * = Significant at the 0.10 level; Reference category is in brackets.

- Estimates for industry, size, competition, market location and financial year variables are not shown in this table

Summary of findings

Methodological:

- The results are robust across models
- There is evidence of:
 - Persistence of innovation
 - Heterogeneity
 - Individual effects being correlated with the regressors

Summary of findings

Application:

- Positive effects of flexible working arrangements
- Collaboration plays an important role
- ICT intensity is also significant

Thank you