### MBA (Executive) Structure

**TERM 1, 2021**

**Common core (with MBAE):** Accounting & Financial Management (AFM), Corporate Finance (CF), Managing People & Organisations (MPO) and Marketing Management (MKMT).

Choose any 5 from 8 core courses (4 x common core + 4 x additional MBAX options)

- **Course Options**
  - **Term 1 MBA (Technology) Specialisation courses / MBAE Electives**
    - MBAX9101 Strategic Management
    - MBAX9132 Intrapreneurship: Technology and Innovation
    - MBAX9138 Economics in Management Practice
    - MBAX9151 Technology Management

**TERM 2, 2021**

- **MBAX (Executive) and MBAE (Online) Core Courses**
  - MNGT6241 Strategic Marketing Management
  - MNGT6251 Marketing Management
  - MNGT6275 Managing People & Organisations

**TERM 3, 2021**

- **MBAX (Executive) and MBAE (Online) Core Courses**
  - MNGT6241 Strategic Marketing Management
  - MNGT6251 Marketing Management
  - MNGT6275 Managing People & Organisations

**Total UOCs:** 180

**Term Structure:**
- First 2 Terms: 120 UOCs / 40 weeks
- Final 3 weeks: Project capstone / Social Impact Capstone / Social Impact Field Project

### Social Impact Field Project

**2021 Dates:**
- **TERM 1:** 15 February - 9 May 2021
- **TERM 2:** 31 May - 22 August 2021
- **TERM 3:** 26 September - 18 December 2021

**Online Asynchronous:**
- COMM5714 Collaboration for Social Impact

**F2F Intensive:**
- MNGT6251 Managing People & Organisations

**Virtual Weekly:**
- Online synchronous courses

**Online Synchronous:**
- MBAX9122 Economics in Management Practice

**WEB Weekly:**
- MBAX9132 Intrapreneurship: Technology and Innovation

**Location:**
- Sydney CBD

**Program Leave:**
- If you don't intend to study in a Term, please apply for Program Leave before that Term's Census date.

### MBAE Students

MBAX (Online) Specialisation courses as Electives

- MBAX9122 Economics in Management Practice

- ***MBAX (Executive) and MBAX (Online) Common Core***
  - See comment below

- **International Options**
  - International Exchange Opportunities: Traditional Exchange & Alternative Exchange

- **International MBAX Specialisations**
  - MBAX9101 Strategic Management
  - MBAX9132 Intrapreneurship: Technology and Innovation

- **MBAX (Executive) and MBAX (Online) Core Courses**
  - MNGT6241 Strategic Marketing Management
  - MNGT6251 Marketing Management
  - MNGT6275 Managing People & Organisations

### MBAX (Online) Structure

**TERM 1, 2021**

- **MBAX (Technology) Specialisation courses / MBAE Electives**
  - MBAX9101 Strategic Management
  - MBAX9132 Intrapreneurship: Technology and Innovation
  - MBAX9138 Economics in Management Practice

**TERM 2, 2021**

- **MBAX (Technology) Specialisation courses / MBAE Electives**
  - MBAX9101 Strategic Management
  - MBAX9132 Intrapreneurship: Technology and Innovation
  - MBAX9151 Technology Management

**TERM 3, 2021**

- **MBAX (Technology) Specialisation courses / MBAE Electives**
  - MBAX9101 Strategic Management
  - MBAX9132 Intrapreneurship: Technology and Innovation
  - MBAX9151 Technology Management

**Total UOCs:** 180

**Term Structure:**
- First 2 Terms: 120 UOCs / 40 weeks
- Final 3 weeks: Project capstone / Social Impact Capstone / Social Impact Field Project

### MBAE Stage 2 - The CAPSTONE Year - half the MBAE program completed in an Intensive 1 year cohort experience called The Executive Agenda Year (EAY)

**TERM 1, 2021**

- **MBAX (Executive) Stage 2**
  - MBA (Executive) Structure
  - Requirements: 3 opportunities each year (15-19 March, 14-18 June, 18-22 October 2021)

**TERM 2, 2021**

- **MBAX (Executive) Stage 2**
  - MBA (Executive) Structure
  - Requirements:

- **TERM 3, 2021**

- **MBAX (Executive) Stage 2**
  - MBA (Executive) Structure
  - Requirements:

### MBA (Technology) Programs

**MBAX (Technology) Structure**

**Online Synchronous:**
- MBAX9101 Strategic Management
- MBAX9132 Intrapreneurship: Technology and Innovation

**WEB Weekly:**
- MBAX9138 Economics in Management Practice

**Virtual Weekly:**
- MBAX9151 Technology Management

**Location:**
- Sydney CBD

### MBA (Executive) and MBAX (Online) Common Core

- See comment above

### MBA (Executive) and MBAX (Online) Core Courses

- See comment below

### MBA (Executive) and MBAX (Online) Core Courses

- See comment below

### MBA (Executive) and MBAX (Online) Specialisations / MBA (Executive) Elective Options

- See comment above
Annual Course Schedule 2021 - Notes

For further information and for all enquiries, please contact the AGSM Student Experience team - we're on this journey with you!

studentexperience@agsm.edu.au or +61 (02) 9931 9400

Enrolment Notes

MBAX9121 Leadership
- Whether you are an MBA (Executive) or MBAX (Online) student, this compulsory foundation course should be completed in your first course. We suggest your first course should be studied as a single course, even if you choose to study multiple courses in subsequent terms.

MBA FT
- MBA FT electives assume related core knowledge, eg Advanced Managerial Finance, Business Modelling and Quantitative Business Modelling of require Core Accounting & Corporate Finance. Elective MNGT5195 Strategies for Growth requires core MNGT5132 Strategy. Elective MNGT5003 Entrepreneurship from the Inside requires core course MBAX91522 Entrepreneurship and Innovation.

Global Network for Advanced Management (GNAM) - Global Network Week (GNW):
- Global Network Week (GNW) runs 3 times a year: March, June & October. If you have room in your program, students from MBAE and MBAX are able to apply for this short-form exchange at top business schools around the world.
- MBAE and MBAX students may also apply to cross-program enrol into a selection of MBA FT electives, pending approval.
- MBAX students can take MBAE core courses as electives except:
  - MBAE students cannot take MBAX9131 Leadership as an elective, due to overlap in concepts with MBAE Stage 2 EAY1 (MNGT7495 Strategic Impact).
  - MBAE students who commenced prior to 2021, can not be required to undertake MBAX9131 Leadership but may do so if they wish, as a core course.

Progression Planning
- Our amazing Student Experience Team are here to help you navigate the myriad of options available to ensure you maximise learning outcomes with AGSM.
- To book a consultation please contact the team on 9911 9400 or studentexperience@agsm.edu.au

Wait Dates
- In 2021 UNSW introduced Class Registration Waitlisting (Step 2 of the enrolment process). This allows students to waitlist for a class per mode, day and time. Early enrolment is advised to secure your preferred class. Room caps for face-to-face classes vary in accordance with COVID-19 permitted maximum room capacity which is based upon room square meterage.
- Waitlist for a class per mode, day and time. Early enrolment is advised to secure your preferred class. Room caps for face-to-face classes vary in accordance with COVID-19 permitted maximum room capacity which is based upon room square meterage.

If you are interested in a MBA FT elective, please contact the Student Experience Team for further information and enrolment approval (studentexperience@agsm.edu.au).

Global Network Week (GNW) runs 3 times a year: March, June & October. If you have room in your program, students from MBAX and MBAE are able to apply for this short form exchange at top business schools around the world.

Please note courses with low enrolments may be cancelled.

Please do not enrol in classes you do not intend to proceed with as this impacts your colleagues and the viability of scheduled offerings.

GBMW:
- MBAE students can take MBAX core courses as electives.
- MBAE students can take MBAX elective courses without prior approval.
- MBAE students who commenced prior to 2021 can not be required to undertake MBAX9131 Leadership as an elective, due to overlap in concepts with MBAE Stage 2 EAY1 (MNGT7495 Strategic Impact).
- The enrolment system currently does not allow MBAE students to enrol in MBAX9153 Implementing Strategy as an elective. This has been reviewed & is now permitted. Please request via studentexperience@agsm.edu.au and the team can facilitate a manual enrolment in MBAX9153 Implementing Strategy for you.

Course Prerequisites

MBAX
- All Finance specialisations have prerequisites of Core Accounting & Financial Management and Core Corporate Finance.
- MBAX9274 Systems for Change has a prerequisite of MBAX9271 Approaches to Change.
- The Capstone course MBAX9155 Strategic Consulting Project should be completed but unless special approval sought and approved.

MBAX9131 Leadership
- Whether you are an MBA (Executive) or MBAE (Online) student, this compulsory foundation course should be completed in your first course. We suggest your first course should be studied as a single course, even if you choose to study multiple courses in subsequent terms.

MBA FT
- MBA FT electives assume related core knowledge, eg Advanced Managerial Finance, Business Modelling and Quantitative Business Modelling of require Core Accounting & Corporate Finance.
- Elective MNGT5195 Strategies for Growth requires core MNGT5132 Strategy. Elective MNGT5003 Entrepreneurship from the Inside requires core course MBAX91522 Entrepreneurship and Innovation.


depth of your knowledge and skillset.
- Social Impact. In this instance, the context and focus are different, enabling you to broaden and deepen your knowledge and skillset.
- There may be other courses that have some overlap with material in this core course as you progress through your MBA degree program in the Social Impact specialisation MNGT5003 Leadership for Social Impact. In this instance, the content and focus are different, enabling you to broaden and deepen your knowledge and skillset.
- A single course typically requires 10-15 hours of effort (class time, reading, assessments, group work, dialogue) per week. We strongly encourage students against trying to complete 2 courses at once due to workload issues and the impact upon your WAM.


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