



## Sydney's housing market

The Outlook for Sydney Dwelling Values: Affordability, Supply Levels and Rental Markets

September 2016

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# Residential real estate underpins Australia's wealth and has reached \$6.7 trillion in overall value



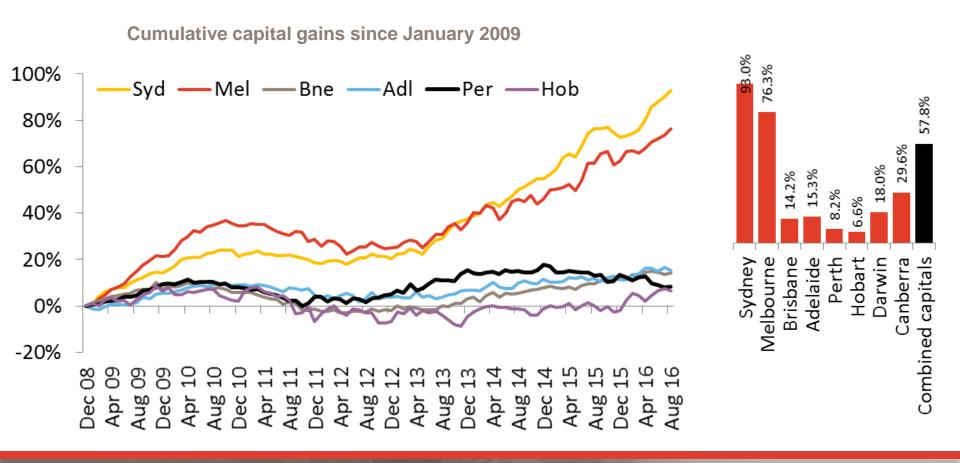


Gross value of sales p.a. \$261.6 billion



Source: CoreLogic, ABS, RBA, ASX

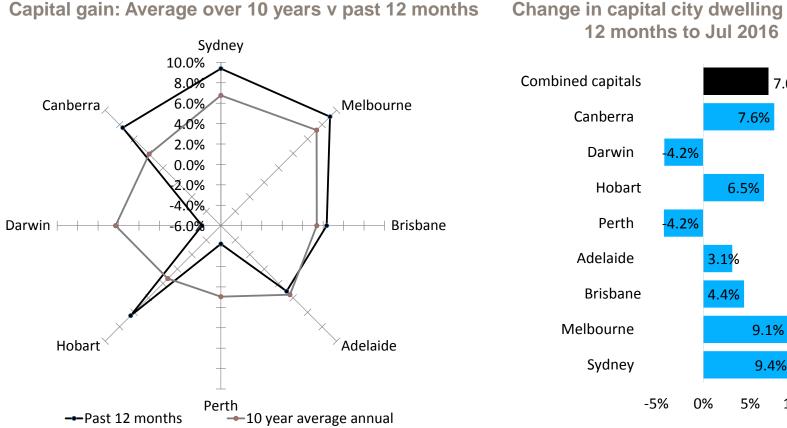
# Two cycles of growth post-GFC which has seen substantial capital gains in Sydney and Melbourne





ource: CoreLogi

## Strong annual capital gains in Sydney and Melbourne are substantially higher than the decade average rate of growth



Change in capital city dwelling values, 12 months to Jul 2016

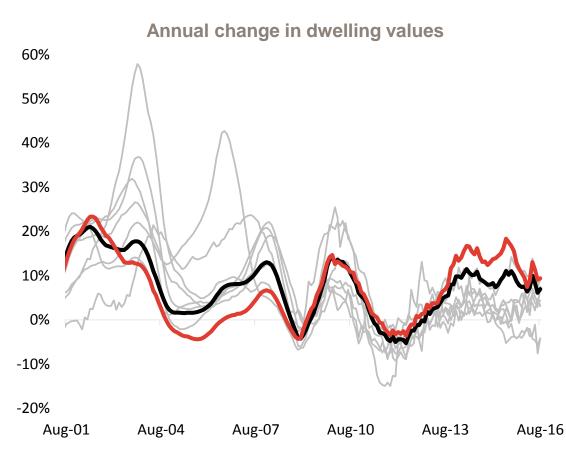
7.0%



15%

10%

Source: CoreLogic

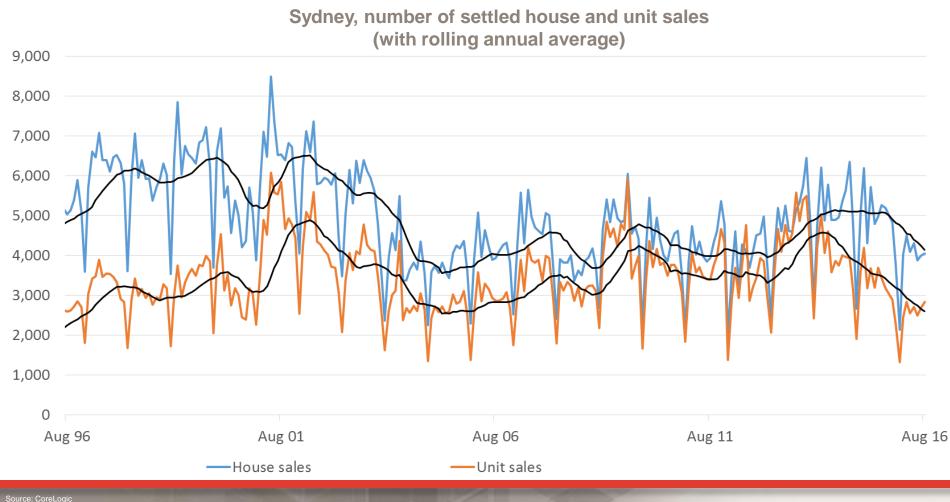


Sydney home values have increased by +3.9% over the past three months and are +9.4% higher over the past year. The annual rate of value growth has slowed from a peak of +18.4% in July 2015



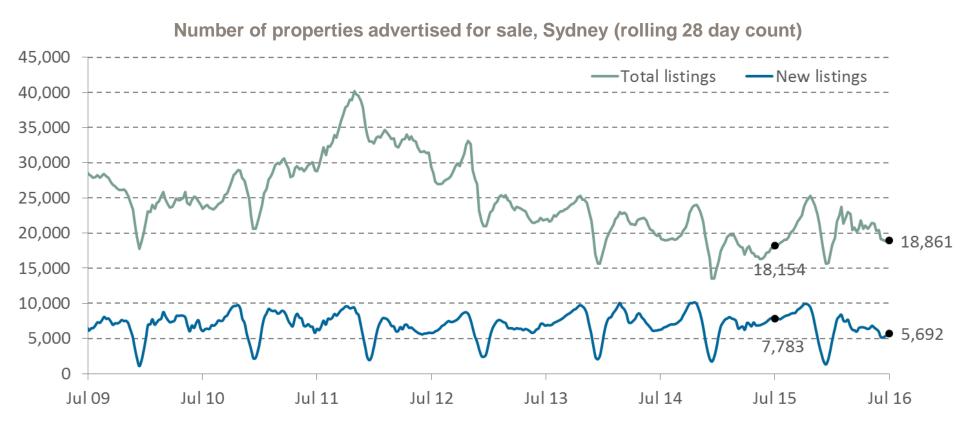
Source: CoreLogi

# Despite strong capital gains, transaction numbers are broadly trending lower across Sydney





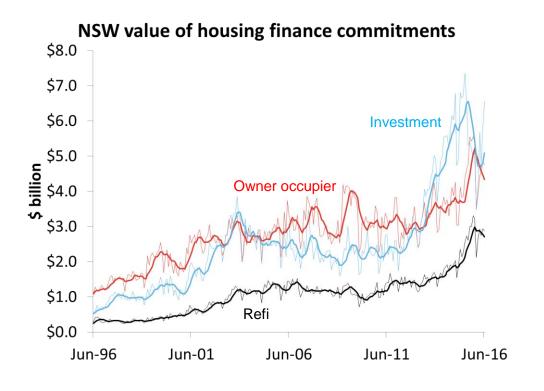
# Low advertised stock levels can partly explain the fall away in transaction numbers across Sydney

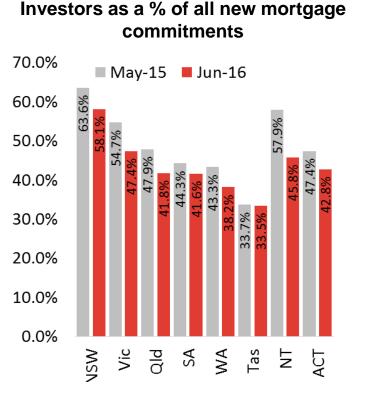




Source: CoreLogia

## A sharp decline in investment lending has added to the slowdown in transaction numbers... but recent data shows a strong rebound in investment lending







Source: CoreLogic, ABS

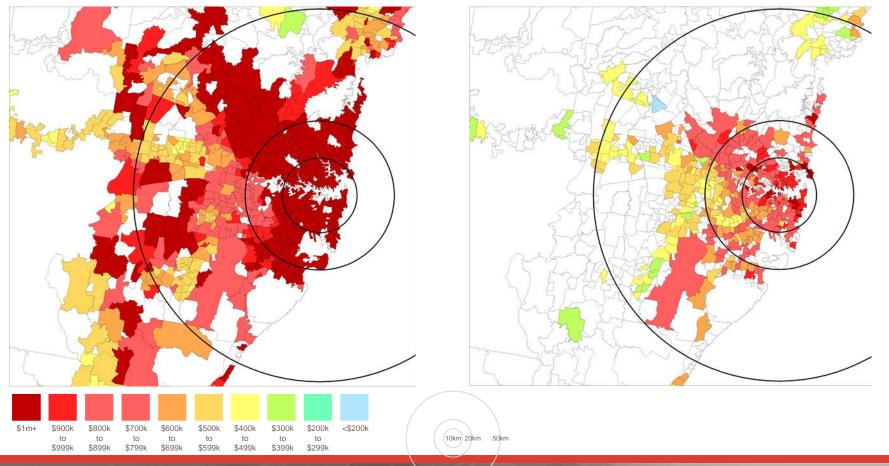
# Low affordability is also likely to be dampening housing demand across Sydney



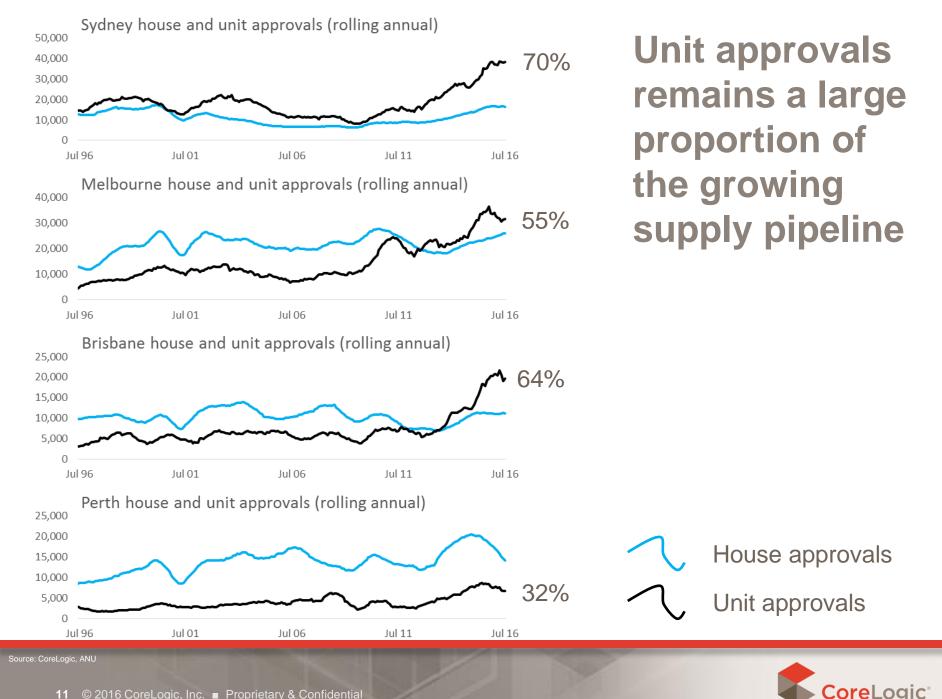
## Buying a detached house in Sydney is becoming out of reach for many segments of the market

Median house values

**Median unit values** 



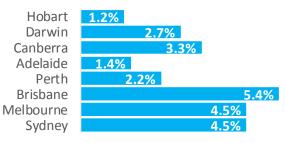
Source: CoreLogic, ANU



# A significant number of units are set to settle across Sydney over the next two years...

City	New units next 12 months	New units next 24 months	Potential unit stock uplift over next 2 years
Sydney	34,967	84,343	4.5%
Melbourne	31,806	82,374	4.5%
Brisbane	17,471	45,471	5.4%
Perth	6,897	18,347	2.2%
Adelaide	2,714	6,529	1.4%
Canberra	2,392	5,571	3.3%
Darwin	1,005	1,288	2.7%
Hobart	647	1,022	1.2%

Potential unit stock uplift over next 2 years





# ... however the inner city areas of Melbourne and Brisbane look riskier than Sydney regions.

### Top 15 SA3 regions nationally for pending apartment supply

	SA3 Region	City	New units next 12	New units next 24	Potential unit stock uplift
	e e e e e e e e e e e e e e e e e e e		months	months	over next 2 years
1	Melbourne City	Greater Melbourne	7,176	16,761	21.6%
2	Brisbane Inner	Greater Brisbane	3,072	9,757	30.4%
3	Sydney Inner City	Greater Sydney	2,458	8,976	8.2%
4	Strathfield - Burwood - Ashfield	Greater Sydney	3,012	6,257	18.7%
5	Brisbane Inner - North	Greater Brisbane	3,311	6,088	29.7%
6	Parramatta	Greater Sydney	1,836	5,947	19.4%
7	Southport	Rest of Qld	3,463	5,788	45.6%
8	Ryde - Hunters Hill	Greater Sydney	1,954	4,693	17.3%
9	Holland Park - Yeronga	Greater Brisbane	1,474	4,552	37.0%
10	Boroondara	Greater Melbourne	1,700	3,902	12.8%
11	Port Phillip	Greater Melbourne	1,001	3,844	8.3%
12	Glen Eira	Greater Melbourne	1,471	3,770	12.2%
13	Perth City	Greater Perth	1,173	3,649	9.6%
14	Auburn	Greater Sydney	2,195	3,622	20.4%
15	Brunswick - Coburg	Greater Melbourne	1,263	3,459	20.4%



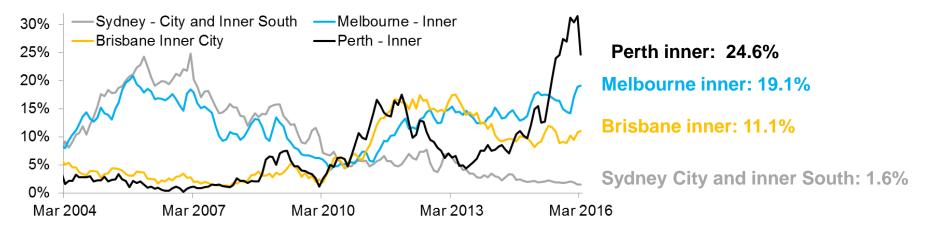
Source: CoreLogic Settlement Risk Report



Source: CoreLogi

Loss making resales are rising across the Melbourne and Brisbane inner city unit markets, but remain low across Sydney

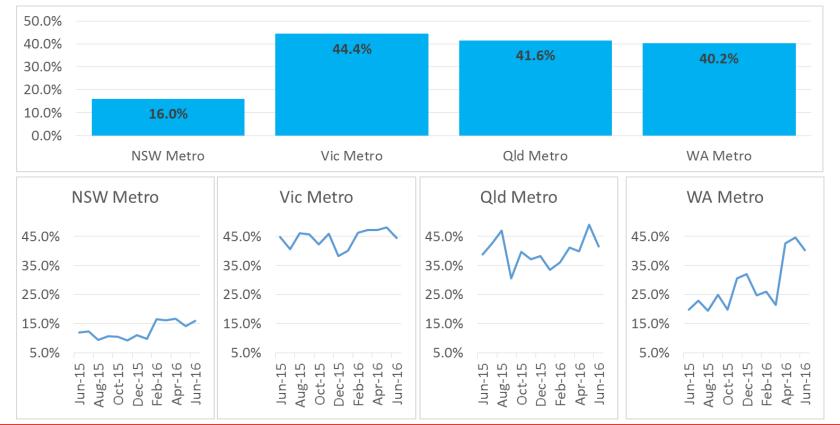
% of loss making resales, key inner city unit markets





## Valuation activity shows a large % of 'off the plan' unit settlements are coming in under contract value

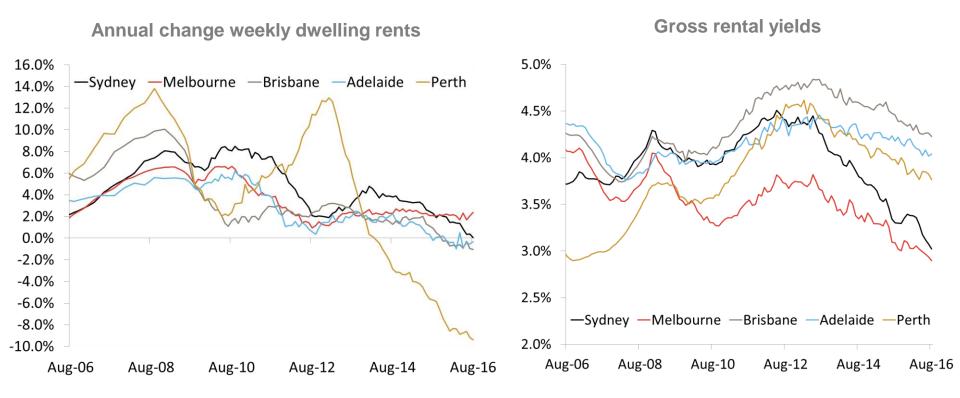
Proportion of 'off the plan' valuations where the valuation is lower than the contract price, June 2016





Source: CoreLogic

# Sydney rental growth was flat over the past 12 months, pushing gross rental yields to new record lows





Source: CoreLogic

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CoreLogic Australia is a wholly owned subsidiary of CoreLogic (NYSE: CLGX), which is the largest property data and analytics company in the world. CoreLogic provides property information, analytics and services across Australia, New Zealand and Asia, and recently expanded its service offering through the purchase of project activity and building cost information provider Cordell. With Australia's most comprehensive property databases, the company's combined data offering is derived from public, contributory and proprietary sources and includes over 500 million decision points spanning over three decades of collection, providing detailed coverage of property and other encumbrances such as tenancy, location, hazard risk and related performance information.

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CoreLogic produces an advanced suite of housing market analytics that provides key insights for understanding housing market conditions at a granular geographic level. Granular data is often used for portfolio analysis and benchmarking, risk assessments and understanding development feasibility and market sizing. It gives industry professionals valuable modules which provide essential analytics and insights for decision making and strategy formation within the residential property asset class. We can tailor reports to suit your business requirements.

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**Market Scorecard**: Monitor and measure market share and performance of real estate agents at an individual office or a Franchise brand level across Australia. Identify the competing brands and independents at a suburb, postcode, user defined territory and State level. Easily locate growth opportunities and market hotspots, and view the performance of the established offices in these new areas of interest.

**Market Trends**: Detailed housing market indicators down to the suburb level, with data in time series or snapshot and segmented across houses, units and land. The Market Trends data includes key housing market metrics such as median prices, median values, transaction volumes, rental statistics, vendor metrics such as average selling time and vendor discounting rates.

**CoreLogic RP Data Indices**: The suite of CoreLogic RP Data Indices range from simple market measurements such as median prices through to repeat sales indices and our flagship hedonic home value indices. The CoreLogic RP Data Hedonic index has been specifically designed to track the value of a portfolio of properties over time and is relied upon by Australian regulators and industry as the most up to date and accurate measurement of housing market performance.

**Economist Pack**: A suite of indices and indicators designed specifically for Australian economic commentators who require the most up to date and detailed view of housing market conditions. The economist pack includes the CoreLogic RP Data Hedonic indices for capital cities and 'rest of state' indices, the stratified hedonic index, hedonic total return index, auction clearance rates and median prices.

**Investor Concentration Report**: Understanding ownership concentrations is an important part of assessing risk. Areas with high investor concentrations are typically allocated higher risk ratings due to the over-representation of a particular segment of the market. Through a series of rules and logic, CoreLogic RP Data has flagged the likely ownership type of every residential property nationally as either owner occupied, investor owned or government owned.

**Mortgage Market Trend Report**: CoreLogic RP Data is in a unique position to monitor mortgage related housing market activity. Transaction volumes, dwelling values and mortgage related valuation events all comprise our Mortgage market trend report which provides an invaluable tool for mortgage industry benchmarking and strategy.



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