

# Master of Commerce 8404

## Progression Plan for 2022 Commencing Students

### Contents

|                                                                         |   |
|-------------------------------------------------------------------------|---|
| Program and Course Terminology .....                                    | 2 |
| Table A. Commerce Specialisation.....                                   | 3 |
| Table B. Approved Commerce Specialisations (36 UOC).....                | 4 |
| Example: Finance Specialisation meeting <b>FASEA</b> requirements^..... | 8 |
| First Year Recommended Enrolment Plan .....                             | 9 |

## Program and Course Terminology

Please refer to the 2022 Handbook for the program and major rules: <https://www.handbook.unsw.edu.au/postgraduate/programs/2022/8404>

| Terminology                                   | Definition                                                                                                                                                                                                                                                         |
|-----------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Program and Data Analysis Core Courses</b> | 12 UOC compulsory core courses which students must complete under this degree                                                                                                                                                                                      |
| <b>Gateway Courses</b>                        | 12 UOC which allow students to select and match to their career aspirations<br><br>Students completing the Accounting or Management Accounting specialisations <b>must not</b> complete ACCT5906                                                                   |
| <b>Specialisation Requirements</b>            | A sequence of approved courses (36 UOC) in an approved discipline stream offered by the UNSW Business School (See Table B), containing a combination of a Gateway Core Course (6 UOC), specialisation core courses and/or specialisation elective courses (30 UOC) |
| <b>Master of Commerce Elective Course</b>     | This course can be any 6UOC Postgraduate course offered within the Master of Commerce program (subject to pre-requisite requirements) and cannot be ECON5257 or TABL5512.<br><br>Students may find complementary electives to their specialisations.               |
| <b>Capstone or Practicum Course</b>           | The final subject (6 UOC) that will tie all your learning together                                                                                                                                                                                                 |

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**Table A. Commerce Specialisation**

| Core     |                          | Data Analysis Core<br><i>(Choose according to your specialisation)</i> |                          | Gateway Course<br><i>(Choose 2)</i> |                          | Specialisation Courses        |                          | Master of Commerce Free Elective<br><i>(can be any 6UOC Postgraduate course offered within the Master of Commerce program)</i> |                          | Capstone<br><i>(Choose according to your specialisation or pick a practicum course)</i> |                          |
|----------|--------------------------|------------------------------------------------------------------------|--------------------------|-------------------------------------|--------------------------|-------------------------------|--------------------------|--------------------------------------------------------------------------------------------------------------------------------|--------------------------|-----------------------------------------------------------------------------------------|--------------------------|
| (6UOC)   |                          | (6UOC)                                                                 |                          | (12UOC)                             |                          | (36UOC)                       |                          | (6UOC)                                                                                                                         |                          | (6UOC)                                                                                  |                          |
| MGMT5050 | <input type="checkbox"/> | COMM5005                                                               | <input type="checkbox"/> | ACCT5906*                           | <input type="checkbox"/> | Specialisation Gateway course | <input type="checkbox"/> |                                                                                                                                | <input type="checkbox"/> | ACCT5931                                                                                | <input type="checkbox"/> |
|          |                          | COMM5011                                                               | <input type="checkbox"/> | ACCT5930                            | <input type="checkbox"/> |                               | <input type="checkbox"/> |                                                                                                                                |                          | COMM5010                                                                                | <input type="checkbox"/> |
|          |                          | COMM5501                                                               | <input type="checkbox"/> | ECON5103                            | <input type="checkbox"/> |                               | <input type="checkbox"/> |                                                                                                                                |                          | COMM5020                                                                                | <input type="checkbox"/> |
|          |                          | ECON5248                                                               | <input type="checkbox"/> | FINS5512                            | <input type="checkbox"/> |                               | <input type="checkbox"/> |                                                                                                                                |                          | COMM5030                                                                                | <input type="checkbox"/> |
|          |                          |                                                                        |                          | INFS5602                            | <input type="checkbox"/> |                               | <input type="checkbox"/> |                                                                                                                                |                          | COMM5040                                                                                | <input type="checkbox"/> |
|          |                          |                                                                        |                          | MARK5700                            | <input type="checkbox"/> |                               | <input type="checkbox"/> |                                                                                                                                |                          | COMM5044                                                                                | <input type="checkbox"/> |
|          |                          |                                                                        |                          | MGMT5710                            | <input type="checkbox"/> |                               |                          |                                                                                                                                |                          | FINS5537                                                                                | <input type="checkbox"/> |
|          |                          |                                                                        |                          | RISK5001                            | <input type="checkbox"/> |                               |                          |                                                                                                                                |                          | FINS5568                                                                                | <input type="checkbox"/> |
|          |                          |                                                                        |                          | TABL5511                            | <input type="checkbox"/> |                               |                          |                                                                                                                                |                          |                                                                                         |                          |
|          |                          |                                                                        |                          |                                     |                          |                               |                          |                                                                                                                                |                          |                                                                                         |                          |

**Note: Management Accounting and Accounting specialisation students are NOT ALLOWED to take ACCT5906.**

**Table B. Approved Commerce Specialisations (36 UOC)**

Please refer to the 2022 Handbook for the program and major rules: <https://www.handbook.unsw.edu.au/postgraduate/programs/2022/8404>

| <b>Accounting<br/>(36 UOC)</b>                                                                                           | <b>Management Accounting<br/>(36 UOC)</b>                                                                                | <b>Global Sustainability and<br/>Social Impact<br/>(36 UOC)</b>                                                             | <b>Economics and Finance<br/>(36 UOC)</b>                                                                                |
|--------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------|
| Data Analysis: <b>COMM5005</b><br>OR<br><b>COMM5501</b><br><br>Required Capstone: <b>ACCT5931</b><br>or Practicum course | Data Analysis: <b>COMM5005</b><br>OR<br><b>COMM5501</b><br><br>Required Capstone: <b>ACCT5931</b><br>or Practicum course | Data Analysis: <b>COMM5011</b><br>OR<br><b>COMM5501</b><br><br>Required Capstone:<br><b>COMM5010</b> or Practicum<br>course | Data Analysis: <b>COMM5005</b><br>OR<br><b>ECON5248</b><br><br>Required Capstone: <b>FINS5568</b><br>or Practicum course |
| ACCT5930                                                                                                                 | ACCT5930                                                                                                                 | MGMT5710                                                                                                                    | ECON5103                                                                                                                 |
| Specialisation Elective                                                                                                  | ACCT5910                                                                                                                 | COMM5201                                                                                                                    | ECON5106                                                                                                                 |
| Specialisation Elective                                                                                                  | ACCT5942                                                                                                                 | COMM5202                                                                                                                    | ECON5102                                                                                                                 |
| Specialisation Elective                                                                                                  | ACCT5943                                                                                                                 | COMM5203                                                                                                                    | FINS5512                                                                                                                 |
| Specialisation Elective                                                                                                  | ACCT5955                                                                                                                 | Specialisation Elective                                                                                                     | FINS5513                                                                                                                 |
| Specialisation Elective                                                                                                  | ACCT5996                                                                                                                 | Specialisation Elective                                                                                                     | Specialisation Elective                                                                                                  |

| <b>Business Strategy<br/>(36 UOC)</b>                                                                                                                | <b>Finance*<br/>(36 UOC)</b>                                                                                          | <b>Financial Technology<br/>(36 UOC)</b>                                                                                                       | <b>Business Analytics<br/>(36 UOC)</b>                                                                                      |
|------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|
| Data Analysis: <b>COMM5005</b><br>OR<br><b>ECON5248</b><br>OR<br><b>COMM5501</b><br><br>Required Capstone:<br><b>COMM5010</b> or Practicum<br>course | Data Analysis: <b>COMM5005</b><br><br>Required Capstone: <b>FINS5568</b><br>or <b>FINS5537</b> or Practicum<br>course | Data Analysis: <b>COMM5005</b><br>OR<br><b>COMM5501</b><br><br>Required Capstone: <b>FINS5568</b><br>or <b>FINS5537</b> or Practicum<br>course | Data Analysis: <b>COMM5011</b><br>OR<br><b>COMM5501</b><br><br>Required Capstone:<br><b>COMM5010</b> or Practicum<br>course |
| ECON5103                                                                                                                                             | FINS5512                                                                                                              | FINS5512                                                                                                                                       | INFS5602                                                                                                                    |
| ECON5111                                                                                                                                             | FINS5513                                                                                                              | FINS5545                                                                                                                                       | INFS5700                                                                                                                    |
| ECON5323                                                                                                                                             | FINS5514                                                                                                              | FINS5546                                                                                                                                       | INFS5710                                                                                                                    |
| MGMT5603                                                                                                                                             | Specialisation Elective *                                                                                             | FINS5547                                                                                                                                       | INFS5720                                                                                                                    |
| Specialisation Elective                                                                                                                              | Specialisation Elective*                                                                                              | FINS5548                                                                                                                                       | INFS5730                                                                                                                    |
| Specialisation Elective                                                                                                                              | Specialisation Elective*                                                                                              | Specialisation Elective                                                                                                                        | Specialisation Elective                                                                                                     |

\*Note students may only count one (6 UOC) Financial Technology course towards their specialisation in Finance

| <b>Cybersecurity, Risk and Privacy<br/>(36 UOC)</b>                                                                         | <b>Digital Transformation*<br/>(36 UOC)</b>                                                                                 | <b>Marketing Analytics*<br/>(36 UOC)</b>                                                                                                             | <b>Marketing<br/>(36 UOC)</b>                                                                                               |
|-----------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|
| Data Analysis: <b>COMM5011</b><br>OR<br><b>COMM5501</b><br><br>Required Capstone:<br><b>COMM5010</b> or Practicum<br>course | Data Analysis: <b>COMM5011</b><br>OR<br><b>COMM5501</b><br><br>Required Capstone:<br><b>COMM5010</b> or Practicum<br>course | Data Analysis: <b>COMM5005</b><br>OR<br><b>COMM5011</b><br>OR<br><b>ECON5248</b><br><br>Required Capstone:<br><b>COMM5010</b> or Practicum<br>course | Data Analysis: <b>COMM5011</b><br>OR<br><b>COMM5501</b><br><br>Required Capstone:<br><b>COMM5010</b> or Practicum<br>course |
| INFS5602                                                                                                                    | INFS5602                                                                                                                    | MARK5700                                                                                                                                             | MARK5700                                                                                                                    |
| INFS5777                                                                                                                    | INFS5603                                                                                                                    | Specialisation Elective                                                                                                                              | MARK5800                                                                                                                    |
| INFS5907                                                                                                                    | INFS5604                                                                                                                    | Specialisation Elective                                                                                                                              | MARK5811                                                                                                                    |
| INFS5917                                                                                                                    | INFS5731*                                                                                                                   | Specialisation Elective                                                                                                                              | Specialisation Elective                                                                                                     |
| Specialisation Elective                                                                                                     | INFS5848*                                                                                                                   | Specialisation Elective                                                                                                                              | Specialisation Elective                                                                                                     |
| Specialisation Elective                                                                                                     | Specialisation Elective*                                                                                                    | Specialisation Elective                                                                                                                              | Specialisation Elective                                                                                                     |

\*Note students in the Marketing Analytics specialisation may take COMM5501, COMP9021, BENV7500, INFS5720, INFS5730, BENV7504, BENV7728, ECON5404/ECON3208, MATH5836, MATH5935 as a Master of Commerce Free Elective course.

| International Business<br>(36 UOC)                                                                                          | Human Resource<br>Management<br>(36 UOC)                                                                                    | Innovation and<br>Entrepreneurship<br>(36 UOC)                                                                              | Risk Management<br>(36 UOC)                                                                                                                                                                                             |
|-----------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Data Analysis: <b>COMM5011</b><br>OR<br><b>COMM5501</b><br><br>Required Capstone:<br><b>COMM5010</b> or Practicum<br>course | Data Analysis: <b>COMM5011</b><br>OR<br><b>COMM5501</b><br><br>Required Capstone:<br><b>COMM5010</b> or Practicum<br>course | Data Analysis: <b>COMM5011</b><br>OR<br><b>COMM5501</b><br><br>Required Capstone:<br><b>COMM5010</b> or Practicum<br>course | Data Analysis: <b>COMM5005</b><br><br>Required Capstone:<br><b>COMM5010</b> or Practicum<br>course<br><br><i>*If student complete 2 <u>FINS</u><br/><u>electives</u>, may complete<br/><b>FINS5568</b> as Capstone.</i> |
| MGMT5710                                                                                                                    | MGMT5710                                                                                                                    | MGMT5710                                                                                                                    | RISK5001                                                                                                                                                                                                                |
| MGMT5601                                                                                                                    | MGMT5701                                                                                                                    | MARK5800                                                                                                                    | FINS5513                                                                                                                                                                                                                |
| MGMT5602                                                                                                                    | MGMT5907                                                                                                                    | MGMT5611                                                                                                                    | MGMT6005                                                                                                                                                                                                                |
| MGMT5603                                                                                                                    | MGMT5908                                                                                                                    | MGMT5800                                                                                                                    | RISK5002                                                                                                                                                                                                                |
| Specialisation Elective                                                                                                     | Specialisation Elective                                                                                                     | Specialisation Elective                                                                                                     | RISK5003                                                                                                                                                                                                                |
| Specialisation Elective                                                                                                     | Specialisation Elective                                                                                                     | Specialisation Elective                                                                                                     | Specialisation Elective                                                                                                                                                                                                 |

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Example: Finance Specialisation meeting **FASEA** requirements

| Core     |                          | Data Analysis Core |                          | Gateway Course                         |                          | Specialisation gateway |                          | Specialisation Courses |                          | Master of Commerce Free Elective<br>(can be any 6UOC Postgraduate course offered within the Master of Commerce program) |                          | Capstone |                          |
|----------|--------------------------|--------------------|--------------------------|----------------------------------------|--------------------------|------------------------|--------------------------|------------------------|--------------------------|-------------------------------------------------------------------------------------------------------------------------|--------------------------|----------|--------------------------|
| (6UOC)   |                          | (6UOC)             |                          | (12UOC)                                |                          | (6UOC)                 |                          | (30UOC)                |                          | (6UOC)                                                                                                                  |                          | (6UOC)   |                          |
| MGMT5050 | <input type="checkbox"/> | COMM5005           | <input type="checkbox"/> | ACCT5906 or<br>ACCT5930 or<br>ECON5103 | <input type="checkbox"/> | FINS5512               | <input type="checkbox"/> | FINS5513               | <input type="checkbox"/> | TABL5901                                                                                                                | <input type="checkbox"/> | FINS5537 | <input type="checkbox"/> |
|          |                          |                    |                          | TABL5511                               | <input type="checkbox"/> |                        |                          | FINS5514               | <input type="checkbox"/> |                                                                                                                         |                          |          |                          |
|          |                          |                    |                          |                                        |                          |                        |                          | FINS5531               | <input type="checkbox"/> |                                                                                                                         |                          |          |                          |
|          |                          |                    |                          |                                        |                          |                        |                          | FINS5539               | <input type="checkbox"/> |                                                                                                                         |                          |          |                          |
|          |                          |                    |                          |                                        |                          |                        |                          | FINS5510               | <input type="checkbox"/> |                                                                                                                         |                          |          |                          |
|          |                          |                    |                          |                                        |                          |                        |                          |                        |                          |                                                                                                                         |                          |          |                          |
|          |                          |                    |                          |                                        |                          |                        |                          |                        |                          |                                                                                                                         |                          |          |                          |
|          |                          |                    |                          |                                        |                          |                        |                          |                        |                          |                                                                                                                         |                          |          |                          |
|          |                          |                    |                          |                                        |                          |                        |                          |                        |                          |                                                                                                                         |                          |          |                          |
|          |                          |                    |                          |                                        |                          |                        |                          |                        |                          |                                                                                                                         |                          |          |                          |
|          |                          |                    |                          |                                        |                          |                        |                          |                        |                          |                                                                                                                         |                          |          |                          |



### First Year Recommended Enrolment Plan

**PLEASE USE THIS RECOMMENDATION AS REFERENCE ONLY – Plan may not be suitable for your chosen specialisation requirement OR due to changed offering terms**

| Commencing in T1       |                       |                       |
|------------------------|-----------------------|-----------------------|
| T1 Enrolment           | T2 Enrolment          | T3 Enrolment          |
| MGMT5050               | Gateway               | Gateway               |
| Data Analysis          | Specialisation course | Specialisation course |
| Specialisation Gateway | Specialisation course |                       |

| Commencing in T2       |                       |                       |
|------------------------|-----------------------|-----------------------|
| T2 Enrolment           | T3 Enrolment          | T1 Enrolment          |
| MGMT5050               | Gateway               | Specialisation course |
| Specialisation Gateway | Specialisation course | Specialisation course |
| Gateway                | Data Analysis         |                       |

| Commencing in T3       |                       |                       |
|------------------------|-----------------------|-----------------------|
| T3 Enrolment           | T1 Enrolment          | T2 Enrolment          |
| Data Analysis          | Specialisation course | Gateway               |
| MGMT5050               | Specialisation course | Specialisation course |
| Specialisation Gateway | Gateway               |                       |

**Note:** Students need to check the handbook for term offerings and pre-requisite requirements when planning their enrolment. It is recommended for students to complete the data analysis core in their first term