



Bachelor of Commerce (International) 3558

Progression Plan for 2017 Commencing Students

Never Stand Still

Business School

Terminology	Definition
Program compulsory core & flexible core courses	36UOC of compulsory core courses and 24UOC of flexible core courses which students must complete under this degree.
Commerce Major	A sequence of approved courses (48UOC) in an approved discipline stream offered by the UNSW Business School (See Appendix A.), containing at least 18UOC at level 3. (Note that the 48UOC includes the first disciplinary course(s) in the Core (Compulsory or Flexible). This means that, for the majority of majors, students will complete 42UOC in specified disciplinary courses outside the core, except for the Real Estate Studies major.) <i>One course within the major is to be in the international-labelled course in the relevant discipline, such as: ACCT3601, ECON2111, ECON2322, ECON3104, ECON3116, FINS3616, FINS3650, TABL2756, TABL2790, TABL3791, MARK2071, MGMT2101, MGMT2102, MGMT3102, MGMT3701.</i>
Focussed International Studies	Accounts for 24UOC (4 courses). These courses are from UNSW Arts & Social Sciences and are to be taken within <u>ONE</u> area of Asian Studies, Development Studies, European Studies, Globalisation Studies, International Relations, Language Studies, Politics or History (Refer to Handbook). If a student wishes to complete a major or minor in their chosen International Studies area by using some UOC from their Free Electives, please refer to the Online Handbook website for details of the courses and requirements.
Studies of the region	Accounts for 12UOC (2 courses). These courses are part of the 48UOC completed while undertaking the compulsory 1 year exchange at an overseas institution. This exchange, or Commerce Overseas Program (COP), is to be taken during your 4th and 5th semester of (full-time) study, i.e. during semester 2 of Year 2 and semester 1 of Year 3. Approved Studies of the Region courses must relate to the country or region of the COP placement - for example, language of the region, history of the region, geography of the region, politics or business practices of the regions - or be international or global in

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	nature. Studies of the Region courses are separate to the Commerce depth component and the Focussed International Studies component. The Studies of the Region courses need to be approved by the UNSW Business School Student Centre . To proceed on the Commerce Overseas Program (COP) students must have achieved satisfactory academic progress in their first and second years of study and must fulfil the requirements of the University's Exchange Program.
Free Electives or Second major or Commerce minor	Account for 48-54UOC (8-9 courses). Students are free to use these UOC to complete courses from any Faculty however they need to be mindful of the program limit on Level 1 courses (84UOC) when making their selection. Ways to use these UOC include: completing a range of courses across different Faculties; completing a second business major or commerce minor; expanding the International Studies courses into a major or minor. Courses cannot double count in two majors.

Table A. Commerce major: _____

Compulsory core courses		Flexible core courses (choose 4 from the following)		Commerce Major- Refer to Appendix A. (choose the correct required flexible core course)		Focussed International Studies courses (Arts & Social Science courses)		Studies of the Region (to be completed on Exchange)		Free electives or Second Major (can be from Business School or other Faculties)	
(36UOC)	Sem	(24UOC)	Sem	(48UOC)	Sem	(24UOC)	Sem	(12UOC)	Sem	(48-54UOC)	Sem
ACCT1501		ACCT1511		1.		1.		1.		1.	
ECON1101		COMM1000		2.		2.		2.		2.	
ECON1203		ECON1102		3.		3.				3.	
MGMT1001		FINS1613		4.		4.				4.	
MGMT2102 (Before Exchange)		INFS1602		5.						5.	
		MARK1012		6.						6.	
MGMT3110 (After Exchange)		MGMT1101		7.						7.	
		TABL1710		8.						8.	
Total number of completed UOC:											

Program Checklist:

- ☐ I have completed a minimum of 192UOC (32 courses) for this program
- ☐ I have completed a minimum of 108UOC (18 courses) from the Business school
- ☐ I have completed a minimum of 48UOC (8 courses) and met the requirements for one Commerce major. One course within the major is to be in the international-labelled course in the relevant discipline, such as: ACCT3601, ECON2111, ECON2322, ECON3104, ECON3116, FINS3616, FINS3650, TABL2756, TABL2790, TABL3791, MARK2071, MGMT2101, MGMT2102, MGMT3102, MGMT3701
- ☐ I have completed a minimum of 24UOC (4 courses) of Focussed International Studies courses
- ☐ I have completed 12UOC (2 courses) of Studies of the Region during Exchange.
- ☐ I have completed no more than 84UOC (14 courses) of level one courses

PLEASE USE THIS DIAGRAM AS REFERENCE ONLY. IT DOES NOT REPLACE THE HANDBOOK AS GUIDE FOR PROGRAM REQUIREMENTS.

Please refer to the 2017 Online Handbook for the program and major rules:
<http://www.handbook.unsw.edu.au/undergraduate/programs/2017/3558.html>

List of approved Commerce Majors from within the UNSW Business School

Appendix A.

<u>Accounting</u> (48UOC)	<u>Finance</u> (48UOC)	<u>Business Economics</u> (48UOC)	<u>Business Law</u> (48UOC)	<u>Business Strategy & Economics Management</u> (48UOC)
Required compulsory Yr 1 & flexible core courses: ACCT1501; ACCT1511	Required flexible core course: FINS1613	Required flexible core course: ECON1102	Required flexible core course: TABL1710	Required flexible core course: ECON1102
1. ACCT2522	1. FINS1612	1. ECON1202	1. Business Law major elective	1. ECON1202
2. ACCT2542	2. FINS2624	2. ECON2111 or ECON2322 or ECON3104 or ECON3116	2. TABL2756 or TABL2790 or TABL3791	2. ECON2101
3. ACCT3563	3. FINS3616	3. Business Economics major elective	3. Business Law major elective	3. ECON2112
4. ACCT3601	4. Finance major elective	4. Business Economics major elective	4. Business Law major elective	4. ECON3121
5. Accounting major elective Level 3	5. Finance major elective	5. Business Economics major elective level 3	5. Business Law major elective level 3	5. ECON3123
6. Accounting major elective Level 3	6. Finance major elective Level 3	6. Business Economics major elective level 3	6. Business Law major elective level 3	6. ECON2111 or ECON2322 or ECON3104 or ECON3116
	7. Finance major elective Level 3	7. Business Economics major elective level 3	7. Business Law major elective level 3	7. Bus. Strat. major elective level 3

<u>Financial Economics</u> (60UOC)	<u>Human Resource Management</u> (48UOC)	<u>Informational Systems and Info Technology</u> (48UOC)	<u>International Business</u> (48UOC)	<u>Management</u> (48UOC)
Required compulsory Yr 1 & flexible courses: ECON1101; ECON1102; ECON1203	Required compulsory Yr 1 course: MGMT1001	Required flexible core course: INFS1602	Required flexible core course: MGMT1101	Required compulsory Yr 1 course: MGMT1001
1. ECON1202	1. MGMT1002	1. INFS1603	1. MGMT2101	1. MGMT1002
2. ECON2101	2. MGMT2705	2. INFS2603	2. MGMT3101	2. MGMT2001
3. ECON2206	3. MGMT2718	3. INFS2621	3. MGMT3102	3. MGMT2002
4. ECON2209	4. MGMT3701	4. INFS3603	4. Int. Bus. major elective	4. MGMT3101
5. ECON3107	5. HRM major elective	5. INFS major elective	5. Int. Bus. major elective	5. Management major elective
6. ECON3206	6. HRM major elective level 3	6. INFS major elective level 3	6. Int. Bus. major elective	6. Management major elective level 3
7. ECON3104 or ECON3116elective level 3	7. HRM major elective level 3	7. INFS major elective level 3	7. Int. Bus. major elective level 3	7. Management major elective level 3

<u>Marketing</u> (48UOC)	<u>Real Estate Studies</u> (48UOC)	<u>Taxation</u> (48UOC)
Required flexible core course: MARK1012		Required flexible core course: TABL1710
1. MARK2051	1. ECON1202	1. TABL2751
2. MARK2052	2. BLDG4018	2. TABL2756
3. MARK3054	3. ECON2101	3. Taxation major elective
4. MARK3082	4. ECON3130	4. Taxation major elective
5. MARK2071	5. FINS2624	5. Taxation major elective level 3
6. Marketing major elective	6. FINS3633	6. Taxation major elective level 3
7. Marketing major elective level 3	7. Real Estate major elective level 3	7. Taxation major elective level 3
	8. TABL2792	