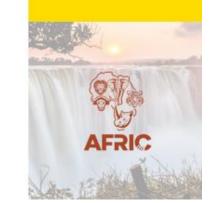
Actuarial, Finance, Risk and Insurance Congress: AFRIC 2023

UNSW



UNSW BUSINESS SCHOOL

Regulating for a Millennial Pensioner by Blessing Mbukude (FIA)

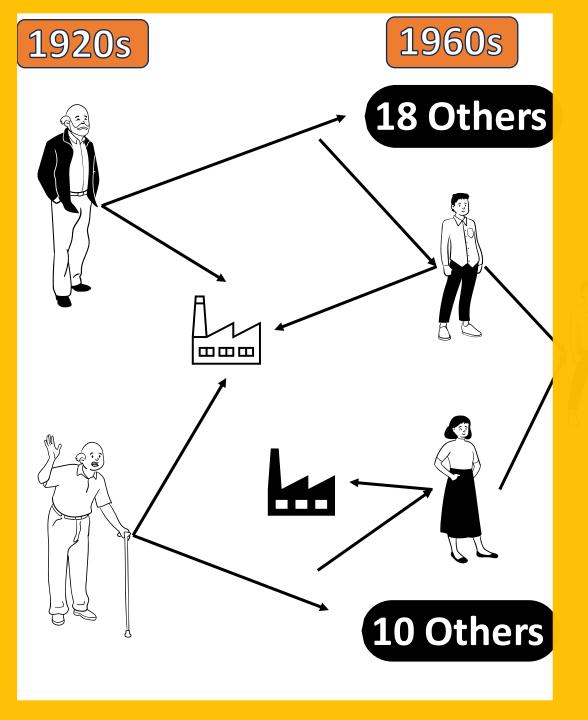


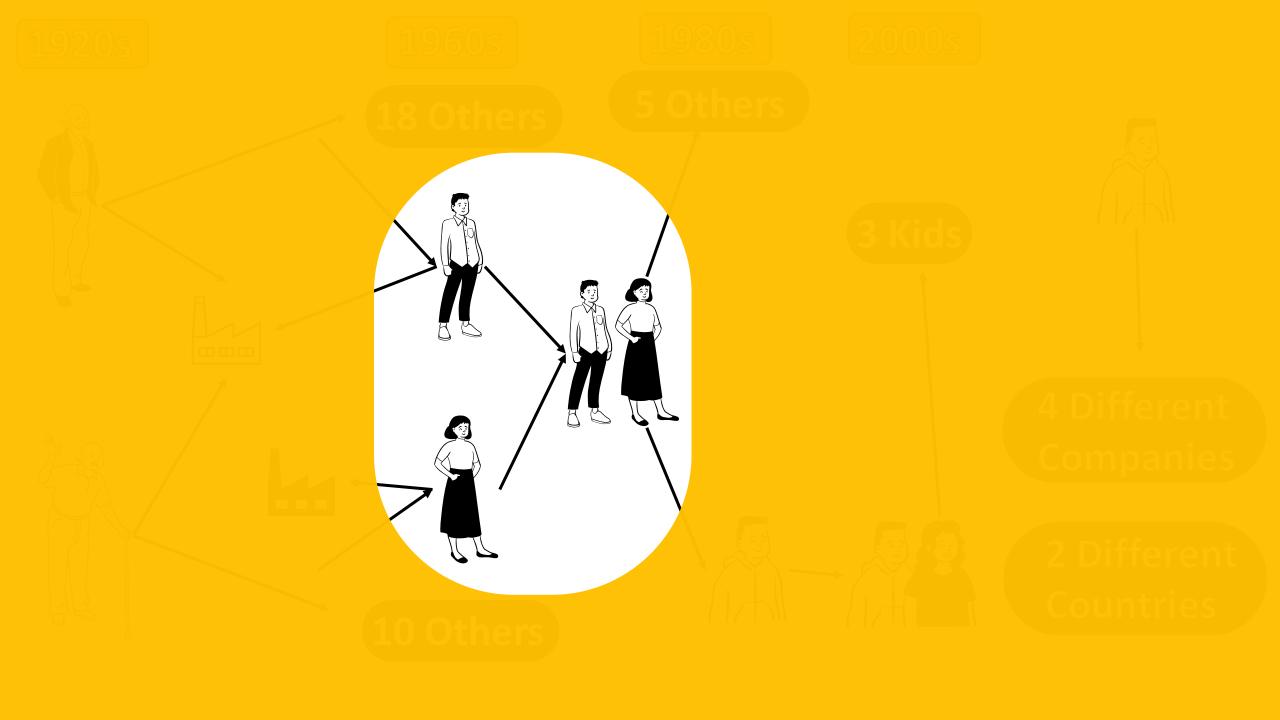
Disclaimer

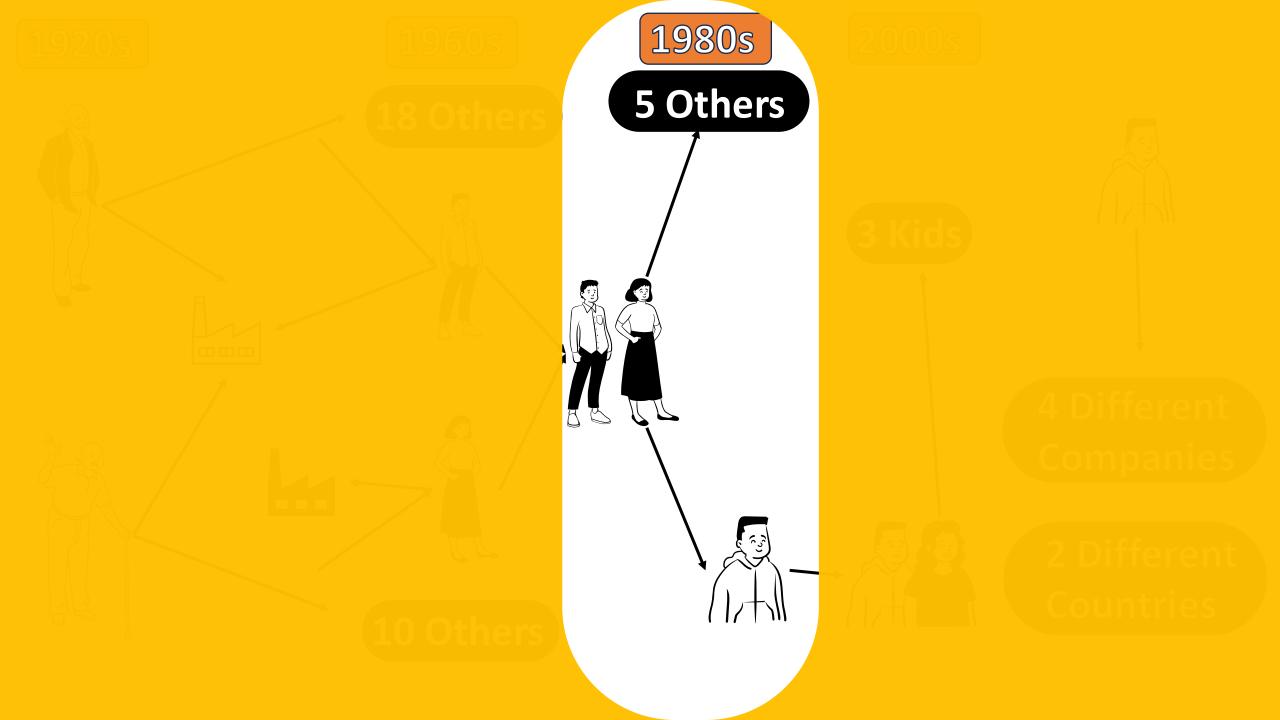
The views and opinions that I express today are entirely my own and not of the organization that I work for. These views are based on my personal experiences and professional judgement. These views can not be construed as the official regulatory position or as the intended policy direction by the regulator.

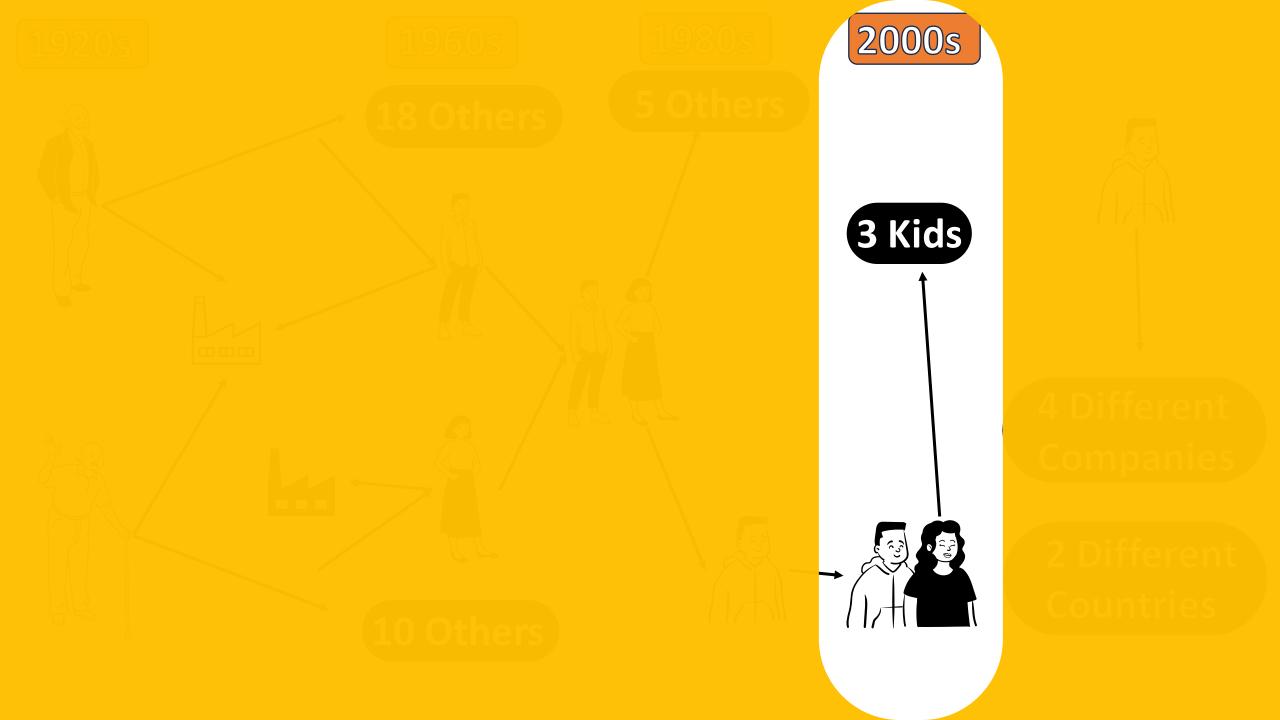


1920s









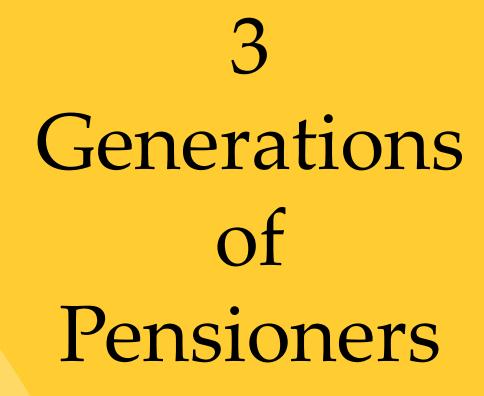




4 Different Companies

2 Different Countries











Living Through over a Century





When he retired, he moved to his rural home with 2 of his children and over 15 grandchildren in the same household.















Also

- 1 Company
- 1 Town
- 1 Country





But

- 6 Children
- 13 grandchildren

Retired Also, moved to his rural home



But,
Children only come to visit

Also

- 1 Company
- 1 Town
- 1 Country





But

- 6 Children
- 13 grandchildren

Retired Also, moved to his rural home



But,
Children only come to visit

One of the Children is this guy...



He is a Millennial

- 4 Company
- Many Towns
- 2 Country
- 3 Children
- I'm sure much less grand children

Where will he retire How can he best prepare for that?



- **≻**Longevity
- **►** Labor migration
- **➤** Declining Fertility
- **➤ Diversity and Inclusion**
- **≻**Environmental Issues Compliance
- **►** Larger Proportion of the aged population



- **Longevity**
- DecliningFertility
- LargerProportion of the agedpopulation
- **Labor migration**
- Diversity andInclusion
- Environmental

 Issues –

 Compliance



> Unemployment (especially the Youth)

- **►** Informal Sector
- **➤** Constrained Budgets Debt



Constrained Budgets Debt

- 57 percent of GDP
- Debt-servicing costs doubled
- Current-account balances halved in 2019



- > Longevity
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 - > Environmental Issues



Environmental Issues

- 460 million people, or 36 percent of the total African population, are exposed to at least one form of climate hazard such as drought, heat, water stress, or flooding.
- By 2050, this number will almost double to 900 million people, or 45 percent of the continent's population, in a 2°C warming scenario.
- The continent depends on commodity exports, including fossil fuels and minerals, for 16 percent of its GDP



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 Issues –

 Compliance



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 - **➤** Constrained Budgets Debt
 - > Environmental Issues
 - > Poverty



Poverty

• Since the start of 2020, the number of people living with acute food insecurity has more than doubled to roughly 200 million



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 Issues
 - Compliance



- **➤** Unemployment (especially the Youth)
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 - Constrained Budgets Debt
 - > Environmental Issues
 - > Poverty
- ➤ Political, Social and Economic Instability

Political, Social and Economic Instability



- 30% percent of Africa's population was affected by unstable political events such as coups that brought instability in the 2010–19 decade,
- This is compared with 4 percent in the preceding decade



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- LargerProportion of the agedpopulation
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- > Environmental

 Issues –

Compliance



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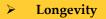


- Longevity
- Declining Fertility
- Larger **Proportion of the** aged population
- Labor migration
- Diversity and
 - Inclusion
- **Environmental** Issues -Compliance



- Unemployment (especially the Youth)
- > Informal Sector
- Constrained Budgets
- > Environmental Issues
 - Increasing droughts
 - > Debt
- Political, Social and **Economic Instability**





DecliningFertility

- LargerProportion of the aged population
- **Labor migration**
- Diversity andInclusion
- EnvironmentalIssues –Compliance



- Unemployment(especially the Youth)
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- **Constrained Budgets**
- **Environmental Issues**
 - Increasing droughts
 - Debt
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The Positives

Population By 2050

- 796 million added to global workforce
- Become home to the largest and youngest population by 2050.





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Environmental Flipside

- 93 percent of global platinum reserves
- 50% global cobalt and manganese reserves
 - 33% of aluminum reserves
- 11 percent of copper and lithium reserves





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Urbanization

- Fastest urbanization
- 12 Megacities (10m+ people) from just 2 now





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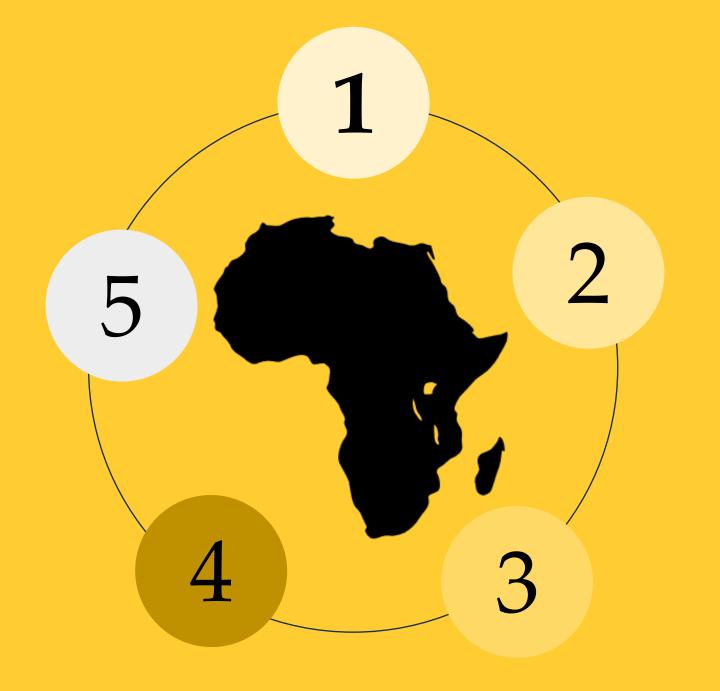
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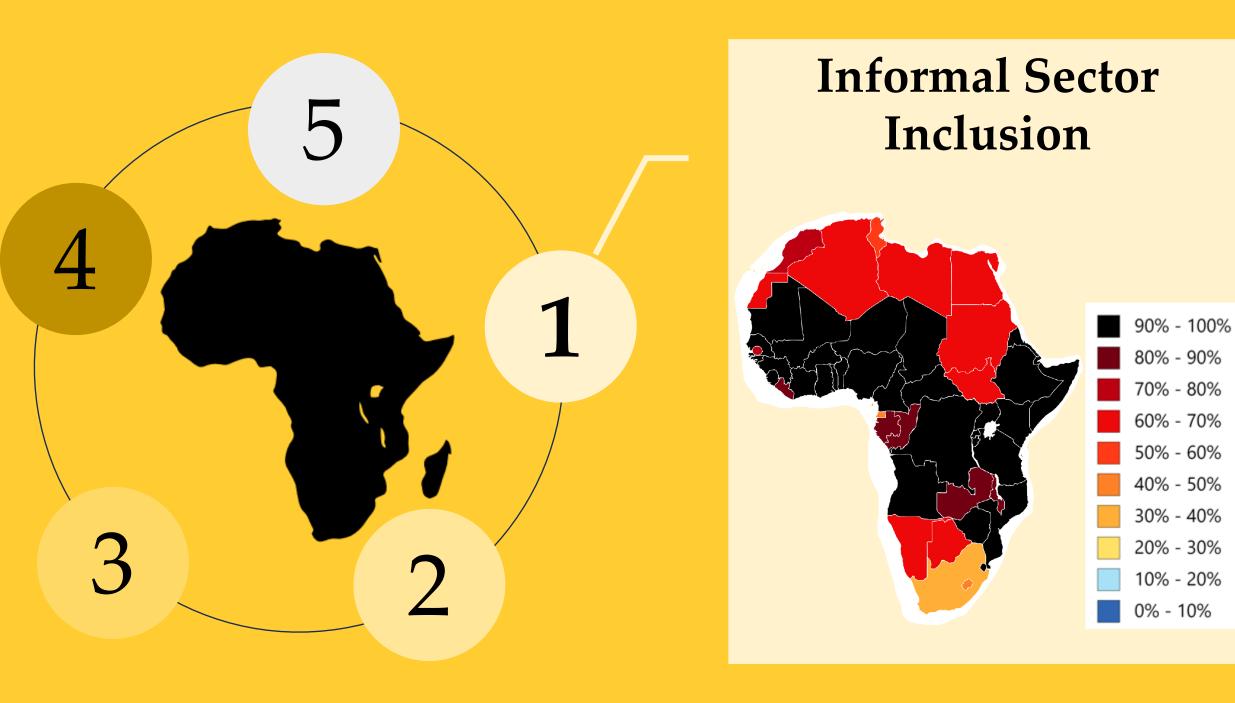
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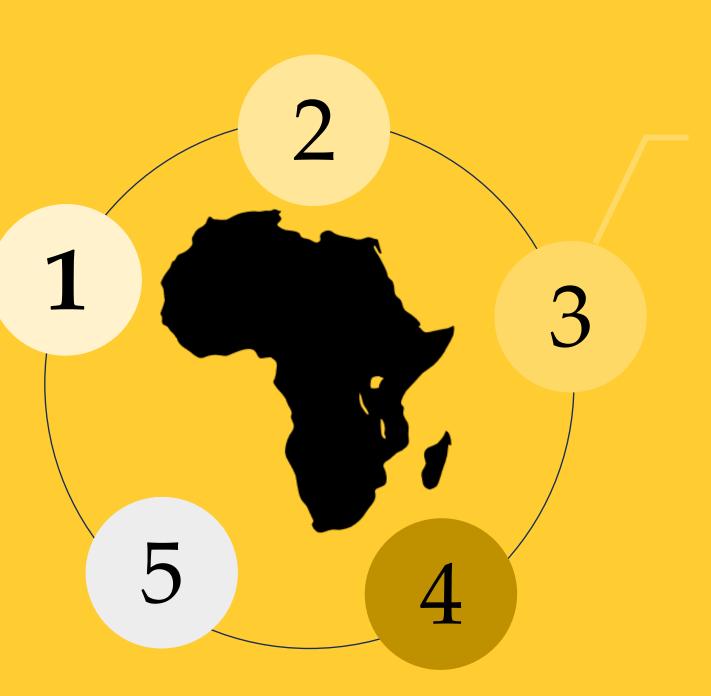






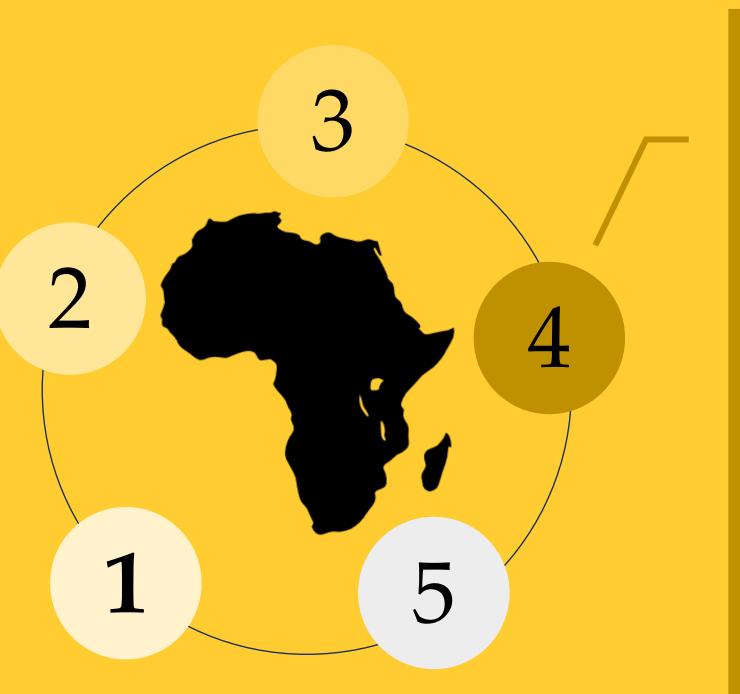
Compulsory Contribution

- Ghana and Nigeria already there
- Zambia, Kenya and South Africa are going in some form or another.



Preservation vs Early Access

- Most African Countries have some form of compulsory preservation
 - is it the right thing?
 - considering migrating workforce?
- Namibia and SA did not have this. They are now pushing for it.
- COVID saw many countries relaxing this rule e.g., Nigeria, Eswatini



Provident Funds

- South Africa, Eswatini, Uganda, Namibia are in the process of moving away from Provident Funds.
- Retirement benefits must purchase an annuity
- Or maybe a mix like Kenya

Local vs International Investments

- Namibia, Botswana, Lesotho and Eswatini increasing local investments
- Zimbabwe now allowing a small percentage
- > SA increasing external investments

THE MELLENIAL

Born 1980 and 2000

Start retiring in 10 years



Seek new learning opportunities

Demand Better life balance: e.g Germany's biggest trade union is pushing for a 4-day work week, instead of salary increase.

Attach more value to family life and to leisure

Less committed to one single employer

Prefer environment with few rules and regulations

High demand for on demand



Tunisia – USD216K Cost of Retirement

Egypt – USD217K

Algeria – USD211K

Uganda – USD240K

Morocco – USD249K Kenya – USD241K

Ghana – USD233K Tanzania – USD262K

Nigeria – USD376K

South Africa – USD309K Mauritius – USD320K



Actors and Dynamics

Theory of Reform

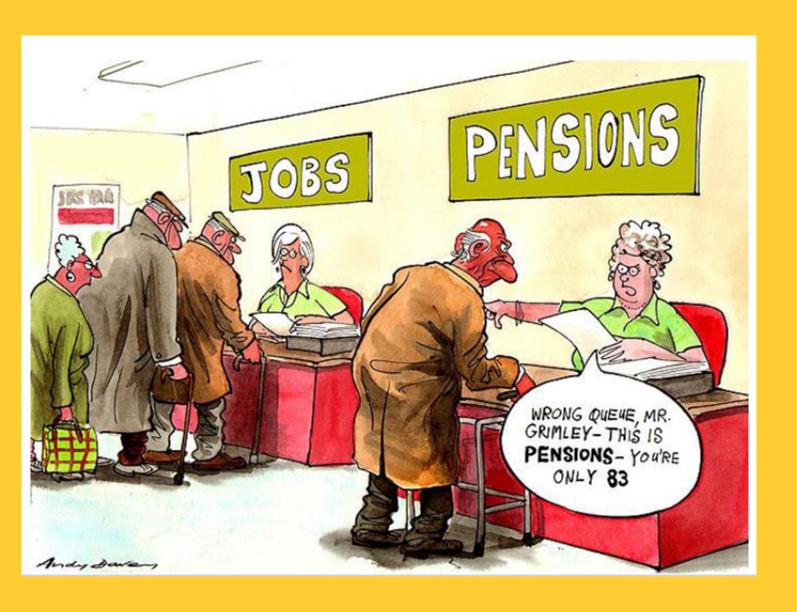


- Public and policy elites must perceive a problem to be both important and solvable.
- Issues tend to get on the agenda after a "focusing event" such as a financial crisis, COVID

- There must be policy proposals that appear to be technically, financially, and politically feasible
- Its proponents must have resources, skills, and communication strategies to connect their proposals to concrete concerns of policy makers, the public, and social actors and address their potential shortcomings

Politics

Changes in the public's policy priorities (often as a result of focusing events), changes in policy elites (often resulting from elections), and pressure from interest groups all influence which issues and proposals make



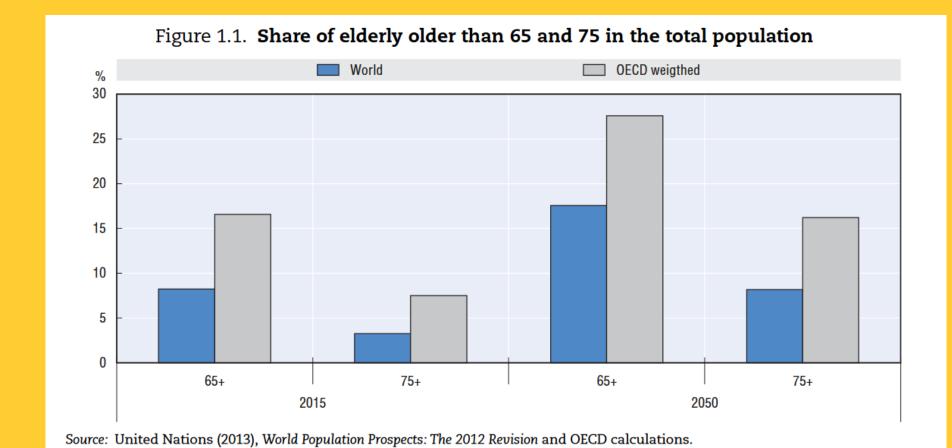
Thank you!

Your
Thoughts?

Appendix

Source

- https://documents1.worldbank.org/curated/en/673721556881833333/pdf/The-Politics-of-NDC-Pension-Scheme-Diffusion-Constraints-and-Drivers.pdf
- https://www.researchgate.net/publication/324922926_Understanding_the_Millennial_Generation Smith, Travis & Nichols, Tommy. (2015). Understanding the Millennial Generation.
- Hauw, S., & Vos, A. (2010). Millennials' career perspective and psychological contract expectations: does the recession lead to lowered expectations? Journal of Business & Psychology, 25(2), 293-302.
- https://africa.businessinsider.com/local/lifestyle/see-how-much-money-you-need-to-have-to-retire-comfortably-in-africa/gtdm339
- https://www.oecd-ilibrary.org/sites/20c7f443-en/1/3/5/index.html?itemId=/content/publication/20c7f443-en&_csp_=f2b27c8bfaae83ab6fff909cad93f284&itemIGO=oecd&itemContentType=book
- https://www.oecd-ilibrary.org/docserver/pension_glance-2015-4-
 en.pdf?expires=1687616417&id=id&accname=guest&checksum=187586A2D11CA84442375EF4EE78977C
- Reimagining economic growth in Africa Turning diversity into opportunity a report by McKinsey Global Institute

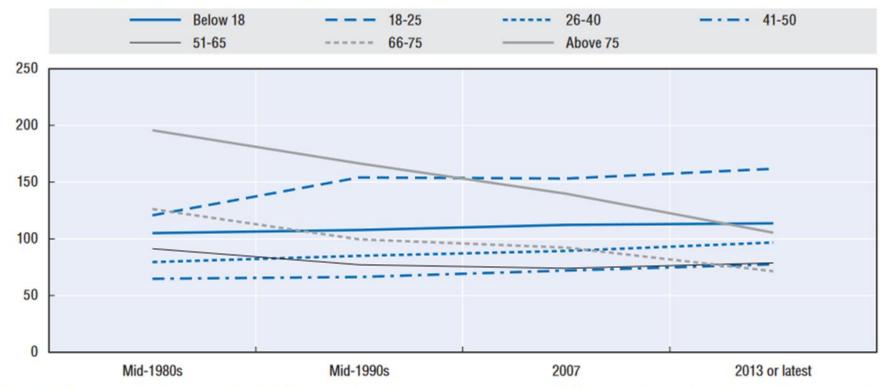


StatLink http://dx.doi.org/10.1787/888933300213

Figure 4. Life expectancy at birth by region, both sexes combined (years), 1990-2050 100 Estimates **Projections** Life expectancy at birth (years) 40 1990-1995 2015-2020 2000-2005 2010-2015 2020-2025 2030-2035 2040-2045 2045-2050 Year Sub-Saharan Africa -World Northern Africa and Western Asia Central and Southern Asia Eastern and South-Eastern Asia Latin America and the Caribbean Australia and New Zealand Oceania* Europe and Northern America Source: United Nations, Department of Economic and Social Affairs, Population Division (2019). World Population Prospects 2019.

*Excluding Australia and New Zealand.

Figure 1.3. Poverty has shifted from the old to the young across OECD countries Relative poverty rate of the entire population in each year = 100, mid-1980s to 2013 or latest year available



Note: OECD un-weighted average for 18 OECD countries for which data are available from the mid-1980s: Canada, Denmark, Finland, France, Germany, Greece, Israel, Italy, Japan, Luxembourg, Mexico, the Netherlands, New Zealand, Norway, Sweden, Turkey, the United Kingdom and the United States.

Source: OECD Income Distribution Database, www.oecd.org/social/income-distribution-database.htm; OECD (2014), Income Inequality Update – June 2014, OECD Publishing, Paris, www.oecd.org/els/soc/OECD2014-Income-Inequality-Update.pdf.

StatLink http://dx.doi.org/10.1787/888933300231

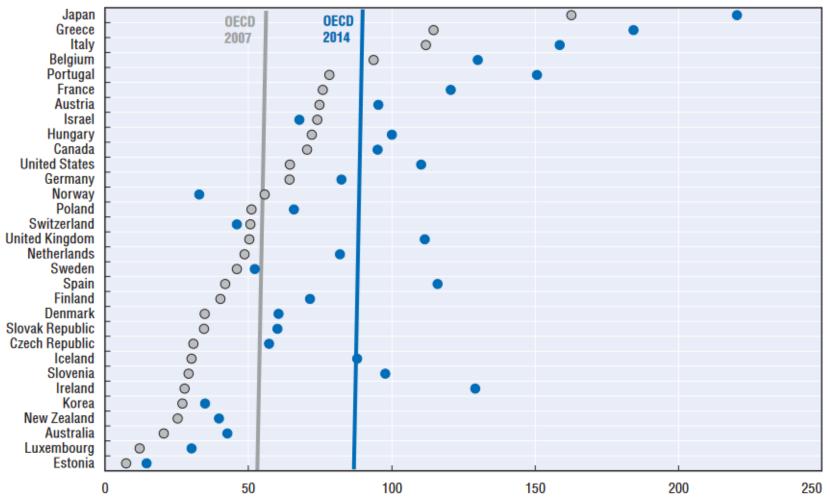
Lets take a step back here

......Why Pension Regulation is Different

- Pension has one common thing with Healthcare the regulations are there to protect and PRESERVE. Government usually
 has other financial interests in retirements.
- Regulations are meant to allow the government to offer a service.
- In preserving, the regulation allows for very limited changes to the law even when most fundamentals are changing
- Sustainability concerns are often the main driver of legislative change to introduce non-guaranteed lifetime retirement income arrangements remember pensions are multi-generationals. Its important to take into account Generational Fairness.
- The funding model has been the same for decades now rethink the entire model

Figure 1.2. Pre- and post-crisis government gross financial liabilities, 2007 and 2014 (or latest year available)

Percentage of GDP



Note: Gross debt data are not always comparable across countries due to different definitions or treatment of debt components. Data for Austria, Iceland, Ireland, Israel, Japan, and Luxembourg is 2013: Switzerland 2012.

Source: OECD (2015), OECD Economic Outlook 97 Database, http://dx.doi.org/10.1787/eo-data-en.

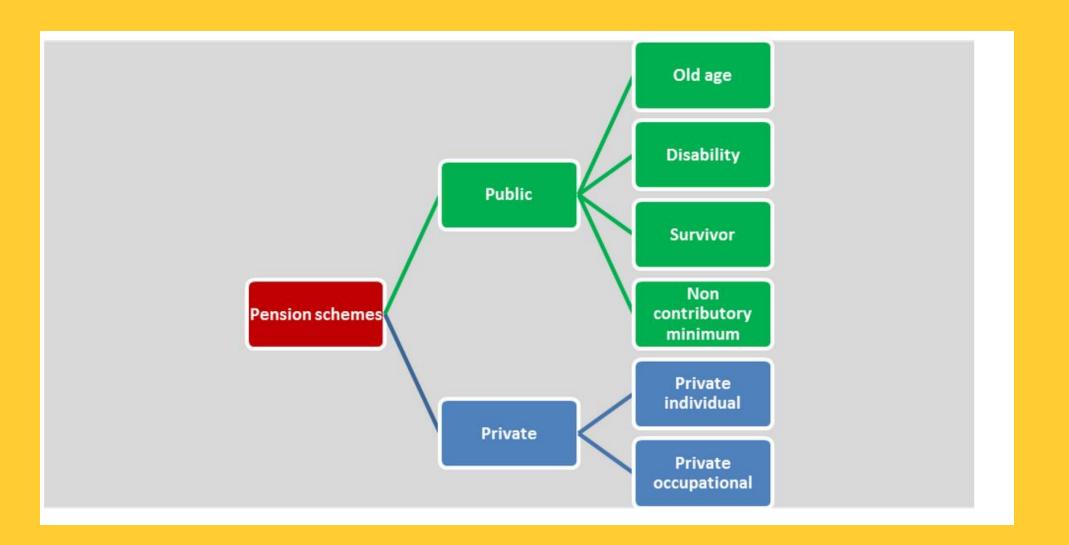


Table 2.1: NDC policy-making outcomes in selected countries

Outcome	Countries without FDC pillars	Countries with FDC pillars
NDC Innovators		Italy (1995); Sweden (1991–1998)
NDC Adapters	Norway (2009)	Latvia (1996); Poland (1997– 1998)
Boundary Straddlers		
Statutory retirement age	Cyprus; Denmark (2011);	Slovakia (2012)
linked to life expectancy	Finland (2015); Greece (2010);	
	Italy (2010); Malta; Netherlands	
	(2012); Portugal (2013)	
Benefits linked to life	Finland (2005); France (2003);	
expectancy	Portugal (2007); Spain (2011)	
Other/Multiple	Canada (1997) and Quebec	Lithuania (2016)
stabilizing mechanisms	(2011); Greece (2012); Germany	
	(1997 and 2004); Spain (2013)	
Dropouts	Kyrgyz Republic (1997);	Russia (2002); Egypt (2010)
	Mongolia (1999)	
Incrementalists	Austria; Brazil; Japan; Slovenia	Hungary; Estonia

Source: European Commission 2018, 54.

Note: The year(s) of reform adoption is in brackets. Several years apply to incrementalists.

Exhibit 9

Africa will add 796 million people to the global workforce and be home to the largest and youngest population by 2050.

Working-age (15-64) population

