



Make
it matter.

POSITION DESCRIPTION

Pro-Vice Chancellor (Industry & Innovation)

Position Level

Senior Academic Appointment

Faculty/Division

Division of Research & Enterprise

Position Number

ADMIN ONLY

Original document creation

01/11/ 2022

Position Summary

The Pro Vice-Chancellor (Industry & Innovation) is a senior leadership role at UNSW Sydney supporting the Deputy Vice-Chancellor (Research & Enterprise) in the management of the Division of Research & Enterprise, and in achieving the Innovation & Engagement objectives of the University's 2025 Strategy.

The position is responsible for strategic leadership across all facets of UNSW's industry engagement, commercialisation, knowledge transfer, and is charged with bringing together aspects of innovation and enterprise from students, staff, and alumni across the research portfolio.

The Pro Vice-Chancellor (Industry & Innovation) has executive responsibility for the Business Development & Commercialisation, UniSearch, and TORCH, offices, and maintains oversight of the Entrepreneurial Campus. The Pro Vice-Chancellor (Industry & Innovation) nurtures the entrepreneurial spirit and know-how and guides the University in activities to ensure that our research and discoveries translate to real world outcomes, leading interactions in this area with government, business, industry, and other key university partners to help position UNSW as Australia's pre-eminent entrepreneurial university.

The Pro Vice-Chancellor (Industry & Innovation) reports directly to the Deputy Vice-Chancellor (Research & Enterprise) and works closely with the Pro Vice-Chancellor (Research), Pro Vice-Chancellor (Research Infrastructure), Pro Vice-Chancellor (Research Training)/Dean of Graduate Research, and Executive Director (Research & Enterprise). The position also works collegially and constructively with other Divisions and Faculty Deans and Associate/Deputy Deans and is an advocate for UNSW in all external contexts, in Australia and internationally.

Accountabilities

The role of the Pro Vice-Chancellor (Industry & Innovation) is broad and encompasses a number of accountabilities. The following outline some of the specific accountabilities for this role but is not exhaustive.

Strategy and Direction

- Provide strategic advice to the Deputy Vice-Chancellor (Research & Enterprise) on all aspects of the University's innovation and enterprise priorities, strategies, and mechanisms.
- Contribute to setting the University's overall strategic direction and operational directive in relation to innovation and engagement, with specific emphasis on knowledge exchange, and the building of strategic partnerships.
- Lead the development of an integrated approach to innovation, engagement, and enterprise across the University, and embed an entrepreneurial ethos in our students, staff, and alumni.
- Proactively identify and plan for target areas of innovation to maximise research translation and impact, ensuring that the wider economic and social benefits of our research to society are well-communicated.
- Enhance the funding base of the University through new models and schemes for research investment and drive strategic initiatives in commercialisation to deliver growth in research income.
- Promote UNSW's research capabilities and profile, both locally and internationally, to position the University as a destination for collaborators from industry, government, and non-government organisations.
- Deputise for the Deputy Vice-Chancellor (Research & Enterprise) in all aspects of the UNSW research and enterprise portfolio, when required.

Operational

- Work with key stakeholders to develop and deliver the industry networks, technology, training, and infrastructure required to enable transformative interdisciplinary collaborations and a culture of innovation and enterprise.
- Manage large budgets, and through sound business and commercial acumen, leadership, and strategic thinking, grow and generate substantial revenue streams for the University.
- Foster and capitalise on the development and operation of innovation precincts through partnerships with industry, government, and non-government organisations.
- Identify, develop and/or contribute to robust and successful University and consortia bids for major industry collaboration funding such as the Trailblazer University Program, and the Cooperative Research Centres.
- Lead UNSW input and responses to government consultation and assessment exercises pertaining to innovation, entrepreneurship, knowledge exchange, and research commercialisation.
- Formulate guidelines and policies to ensure that risks inherent in innovation and enterprise are understood and managed but do not derail an ethos of innovation in the University.

Relationship Building

- Develop effective communications with a wide range of staff in Faculties and central administrative units to drive an enhanced culture of innovation and enterprise at UNSW.
- Establish and maintain strong alliances with key business, industry, government, and other partner organisations to create new innovation opportunities for UNSW, the local community, NSW, and Australia.

- Work with the State and Federal government to ensure that the right facilities, ethos, and funding schemes are in place to support the University's innovation and enterprise agenda.

Staff Management

- Provide outstanding leadership, vision, role clarity, and a culture that supports ongoing growth and development of a team of expert professionals within the portfolio of the Pro Vice-Chancellor Industry & Innovation.
- Ensure that all staff within the portfolio of the Pro Vice-Chancellor (Industry & Innovation) comply with UNSW Sydney Work Health and Safety (WHS) policies, plans and procedures, and that WHS is a key priority in the Division of Research & Enterprise.
- Ensure performance reviews and career development assessments of staff within the portfolio of the Pro Vice-Chancellor (Industry & Innovation) are undertaken on a regular basis in accordance with University policy.

Committee and Board Membership

- Membership of University Committees including Academic Board, the University Research Committee and others as required.
- Represent the Deputy Vice-Chancellor (Research & Enterprise) as required such as at the Group of 8 (Go8) and Universities Australia Committees.
- Represent the University externally at board and committee level, and in international research consortia, as required.

Other

- Align with and actively demonstrate the [UNSW Values in Action: Our Behaviours](#) and the [UNSW Code of Conduct](#).
- Cooperate with all health and safety policies and procedures of the university and take all reasonable care to ensure that your actions or omissions do not impact on the health and safety of yourself or others.

Skills and Experience

- A PhD is required, and postdoctoral experience in research is desirable. Formal qualifications in business development and/or commercialisation would be highly regarded.
- Outstanding leadership and entrepreneurial skills, with the capacity to think strategically, develop organisational capability, implement strategic plans, manage budgets, and lead change in a large, complex, and diverse organisation.
- In-depth knowledge and understanding of the Australian and international higher education research environments, and cross-institutional areas of higher education funding, operations, human resources, and advancement.
- Strong record of strategic leadership in innovation, including demonstrated specialised knowledge of research commercialisation processes and translation to strategic priorities.
- Demonstrated track record in overseeing and delivering significant innovation and commercialisation initiatives, ideally within a university context.

- Exceptional interpersonal, communication, and influencing skills with the ability to communicate with a wide and diverse range of stakeholders, including demonstrated strengths in:
 - high level national and international advocacy,
 - motivating staff and researchers,
 - establishing and maintaining effective relationships across industry, government, and non-government organisations, and
 - the ability to represent UNSW nationally and internationally.
- An understanding of and commitment to UNSW's aims, objectives, and values in action, together with relevant policies and guidelines.
- Knowledge of health and safety responsibilities and commitment to attending relevant health and safety training.

Pre-employment checks required for this position

- Verification of qualifications

About this document

This Position Description outlines the objectives, desired outcomes, key responsibilities, accountabilities, required skills, experience and desired behaviours required to successfully perform the role.

This template is not intended to limit the scope or accountabilities of the position. Characteristics of the position may be altered in accordance with the changing requirements of the role.