

A. Program Structure

One Compulsory Core Course	MGMT5050
One Data Analysis course	COMM5005 or COMM5011 or ECON5248
Three Gateway Core Courses	Students must choose 1 gateway course related to the specialisation chosen and 2 additional gateway courses for depth and breadth of learning.
Six Specialisation Courses	Students must choose one specialisation. See list below: Area(s) of Specialisation – <ul style="list-style-type: none"> • Management Accounting • Economics and Finance • Business Strategy • Finance • Banking • Enterprise Systems and Business Design • International Business • Human Resource Management • Organisation and Management Studies • Marketing • Risk Management
One Capstone Course	Students are required to complete a capstone course for their primary specialisation. Or There is the opportunity for high performing students to participate in a MCom Practicum.
Four Additional Courses	Applicable to MCom (Extension) 8417 only

B. General Guidance on Selection of Courses

1. Full-time enrolment for one year is defined as 48 UOC (24UOC per Semester).
2. It is unlikely that a timetable clash cannot be resolved. Please contact the Business School Centre for advice.
3. See Table C over the page for more information relevant to course offering period. Please be aware that the course offering period subject to change due to unforeseeable circumstances.
4. Course descriptions see: www.handbook.unsw.edu.au
5. Course outline see: www.business.unsw.edu.au/programs-courses/course-outlines/postgraduate-coursework
6. Regarding Master of Commerce 8404 & Master of Commerce Extension 8417
www.handbook.unsw.edu.au/postgraduate/programs/2016/8404.html
www.handbook.unsw.edu.au/postgraduate/programs/2016/8417.html
7. Below is a suggested enrolment sequence for each specialisation (without course credit).

Management Accounting - Commencing in Semester 1 2016

First Semester	Second Semester	Third Semester
MGMT5050 COMM5005 ACCT5930 ECON5103	FINS5513 ACCT5942 ACCT5943 ACCT5996	ACCT5910 INFS5848 *1 x Specialisation elective ACCT5931 *May be completed in First Semester instead of ACCT5943

Management Accounting - Commencing in Semester 2 2016

First Semester	Second Semester	Third Semester
MGMT5050 COMM5005 ACCT5930 ECON5103	FINS5513 ACCT5942 INFS5848 ACCT5996	ACCT5910 ACCT5943 1 x Specialisation elective ACCT5931

If students are seeking CIMA accreditation Level 1 and 2, they will need to take ACCT5955.

Business Strategy - Commencing in Semester 1 2016

First Semester	Second Semester	Third Semester
MGMT5050 COMM5005* ECON5103 ACCT5906	ECON5112 MGMT5601 *MGMT5710 1 x Specialisation elective *May be completed in First Semester instead of ACCT5906	ECON5111 MGMT5603 1 x Specialisation elective COMM5010

Business Strategy - Commencing in Semester 2 2016

First Semester	Second Semester	Third Semester
MGMT5050 COMM5005* ECON5103 ACCT5906	ECON5111 MGMT5601 MGMT5603 1 x Specialisation elective	ECON5112 *MGMT5710 1 x Specialisation elective COMM5010 *May be completed in First Semester instead of ACCT5906

*Please consult the Business School Student Centre if you want to choose ECON5248 as the Data Analysis core for Business Strategy specialisation.

Economics and Finance - Commencing in Semester 1 2016

First Semester	Second Semester	Third Semester
MGMT5050 COMM5005* ECON5103 ACCT5906	FINS5512 ECON5130 FINS5513 1 x Specialisation elective	ECON5106 2 x Specialisation electives FINS5568

Economics and Finance - Commencing in Semester 2 2016

First Semester	Second Semester	Third Semester
MGMT5050 COMM5005* ECON5103 ACCT5906	FINS5512 ECON5106 FINS5513 1 x Specialisation elective	ECON5130 2 x Specialisation electives FINS5568

*Please consult the Business School Student Centre if you want to choose ECON5248 as the Data Analysis core for Economics and Finance specialisation.

Banking - Commencing in Semester 1 2016

First Semester	Second Semester	Third Semester
MGMT5050 COMM5005 ECON5103 ACCT5906	FINS5512 FINS5513 FINS5514 FINS5530	FINS5534 FINS5550 FINS5568 *1 x Specialisation elective *May be completed in Second Semester instead of FINS5530

Banking - Commencing in Semester 2 2016

First Semester	Second Semester	Third Semester
MGMT5050 COMM5005 ECON5103 ACCT5906	FINS5512 FINS5513 FINS5514 FINS5530	FINS5534 FINS5550 FINS5568 *1 x Specialisation elective *May be completed in Second Semester instead of FINS5530

Finance - Commencing in Semester 1 or 2 2016

First Semester	Second Semester	Third Semester
MGMT5050 COMM5005 ECON5103 ACCT5906	FINS5512 FINS5513 FINS5514 1 x Specialisation elective	FINS5568 3 x Specialisation electives

Enterprise Syst & Bus Design - Commencing in Semester 1 2016

First Semester	Second Semester	Third Semester
MGMT5050 COMM5005* INFS5885 ACCT5906	1 x Gateway Elective INFS5831 2 x Specialisation elective	INFS5621 2 x Specialisation electives COMM5010

Enterprise Syst & Bus Design - Commencing in Semester 2 2016

First Semester	Second Semester	Third Semester
MGMT5050 COMM5005* INFS5885 ACCT5906	1 x Gateway Elective INFS5821 2 x Specialisation elective	INFS5631 2 x Specialisation electives COMM5010

*Please consult the Business School Student Centre if you want to choose ECON5248 as the Data Analysis core for Enterprise System & Bus Design specialisation.

Human Resource Management - Commencing in Semester 1 2016

First Semester	Second Semester	Third Semester
MGMT5050 COMM5011 MGMT5710 ACCT5906	1 x Gateway Elective MGMT5906 MGMT5908 1 x Specialisation elective	MGMT5701 MGMT5907 1 x Specialisation elective COMM5010

Human Resource Management - Commencing in Semester 2 2016

First Semester	Second Semester	Third Semester
MGMT5050 COMM5011 MGMT5710 ACCT5906	1 x Gateway Elective MGMT5906 MGMT5701 1 x Specialisation elective	MGMT5907 MGMT5908 1 x Specialisation elective COMM5010

International Business - Commencing in Semester 1 2016

First Semester	Second Semester	Third Semester
MGMT5050 COMM5011 MGMT5710 ACCT5906	1 x Gateway Elective MGMT5601 MGMT5602 1 x Specialisation elective	MGMT5603 MGMT5604 1 x Specialisation elective COMM5010

International Business - Commencing in Semester 2 2016

First Semester	Second Semester	Third Semester
MGMT5050 COMM5011 MGMT5710 ACCT5906	1 x Gateway Elective MGMT5601 MGMT5603 MGMT5604	MGMT5602 2 x Specialisation electives COMM5010

Organisation & Management - Commencing in Semester 1 2016

First Semester	Second Semester	Third Semester
MGMT5050 COMM5011 MGMT5710 ACCT5906	1 x Gateway Elective MGMT5712 MGMT5906 1 x Specialisation elective	MGMT5802 MGMT5901 1 x Specialisation elective COMM5010

Organisation & Management - Commencing in Semester 2 2016

First Semester	Second Semester	Third Semester
MGMT5050 COMM5011 MGMT5710 ACCT5906	1 x Gateway Elective MGMT5802 MGMT5901 1 x Specialisation elective	MGMT5712 MGMT5906 1 x Specialisation elective COMM5010

Marketing - Commencing in Semester 1 2016

First Semester	Second Semester	Third Semester
MGMT5050 COMM5011 ACCT5906 MARK5800	1 x Gateway Elective MARK5700 2 x Specialisation electives	MARK5811 2 x Specialisation electives COMM5010

Marketing - Commencing in Semester 2 2016

First Semester	Second Semester	Third Semester
MGMT5050 COMM5011 ACCT5906 MARK5700	1 x Gateway Elective MARK5800 MARK5811 1 x Specialisation elective	3 x Specialisation electives COMM5010

Risk Management - Commencing in Semester 1 2016

First Semester	Second Semester	Third Semester
MGMT5050 COMM5005 ACCT5906 RISK5001	FINS5512 TABL5601 (Substitution Course: TABL5511) FINS5513 1 x Specialisation elective	MGMT6004 2 x Specialisation electives COMM5010

Risk Management - Commencing in Semester 2 2016

First Semester	Second Semester	Third Semester
MGMT5050 COMM5005 ACCT5906 RISK5001	FINS5512 FINS5513 MGMT6004 1 x Specialisation elective	TABL5601 (Substitution Course: TABL5511) 2 x Specialisation electives COMM5010

C. Course Offering period

Course Code	Course Name	Semester	Prerequisite and/or Corequisite
Compulsory Core Course			
MGMT5050	Teams, Ethics and Competitive Advantage	1 & 2	Nil
Data Analysis core course			
COMM5005	Quantitative Methods for Business	1 & 2	Nil
COMM5011	Data Analysis for Business	1 & 2	Nil
ECON5248	Business Forecasting	1	Prerequisite: COMM5005
Gateway Core, Specialisation Courses & Capstone			
ACCT5930	Financial Accounting	1 & 2	Nil
ECON5103	Business Economics	1 & 2	Nil
FINS5513	Investments and Portfolio Selection	1 & 2 & X1	Prerequisite: COMM5005 or ECON5248 or COMM5011
ACCT5910	Business Analysis and Valuation	1 & 2	Prerequisite :ACCT5930 and FINS5513
ACCT5942	Corporate Accounting and Regulation	1 & 2 & X1	Prerequisite :ACCT5930
ACCT5943	Advanced Financial Reporting	1 & 2	Prerequisite ACCT5930 and Corequisite ACCT5942
ACCT5996	Management Accounting and Business Analysis	1 & 2	Prerequisite or Corequisite ACCT5930
INFS5848	Project, Portfolio and Program Management	1	Nil

ACCT5931	Strategic Management Accounting	1 & 2& X1	Prerequisite:ACCT5996
ACCT5906	Financial Literacy for Business Decisions	1 & 2	Nil
MGMT5710	Managing and Leading People	1 & 2	Nil
ECON5111	Economics of Strategy	1	Prerequisite: ECON5103
ECON5112	Organisational Economics	2	Prerequisite: ECON5103
MGMT5601	Global Business and Multinational Enterprise	1 & 2	Nil
MGMT5603	Global Business Strategy and Management	1	Prerequisite or Corequisite: MGMT5601
COMM5010	Strategy, Marketing and Management	1 & 2	Prerequisite: MGMT5050 and completion of 42UOC
FINS5512	Financial Markets and Institutions	1 & 2	Prerequisite or Corequisite: ACCT5906 or ECON5103
ECON5106	Economics of Finance	1	Prerequisite:COMM5005 and ECON5103
ECON5130	Financial Systems and The Economy	2	Prerequisite: ECON5103 and COMM5005
FINS5568	Capstone – Portfolio Management Process	1 & 2	Prerequisite: FINS5513 and completion of 48 UOC.
FINS5514	Capital Budgeting and Financial Decisions	1 & 2	Prerequisite or corequisite:FINS5513
FINS5530	Financial Institution Management	1 & 2& X1	Prerequisite or corequisite:FINS5513
FINS5534	Strategic Management of Credit Risk and Loan Policy	1 & 2	Prerequisite:FINS5513
FINS5550	International Banking Management	1	Prerequisite:FINS5513
MARK5700	Elements of Marketing	1 & 2& X1	Nil
RISK5001	Fundamentals of Risk and Risk Management	1 & 2	Nil
TABL5511	Legal Foundations of Business	1 & 2	Nil
INFS5885	e-Business	1 & 2	Nil
INFS5621	Enterprise Systems	1	Prerequisite: INFS5885
INFS5831	Business Analysis and Consulting	2	Prerequisite: INFS5885
MGMT5701	Employment Relations	1	Nil
MGMT5907	Human Resource Management	1 & 2	Nil
MGMT5908	Strategic Human Resource Management	2	Nil
MGMT5602	Cross-Cultural Management	1 & 2	Nil
MGMT5604	Asia-Pacific Business and Management	1	Prerequisite or Corequisite: MGMT 5601
MGMT5712	Negotiation Skills	1 & 2	Nil

MGMT5802	Competitive Advantage Through People	1	Nil
MGMT5901	Organisational Behaviour	1	Nil
MGMT5906	Organisations & People in Context	1 & 2	Nil
MARK5800	Consumer Behaviour	1	Nil
MARK5811	Applied Marketing Research	1	Prerequisite or Corequisite: MARK5700 or MARK5800
MGMT6004	People Organisation and Risk	1	Nil

X1 – Expected to be offered in Summer Dec2016/Jan 2017

Questions & Problems:

Contact the [UNSW Business School Student Centre](#) for advice

Tel: + 61 2 9385 3189

Location: Level 1, room 1028, Quadrangle Building

[Forms, policies and procedures](#)

[Frequently asked questions](#)